RESTRUCTURING & SEVEN-YEAR PLAN

SC Department of Insurance

Date of Submission: March 31, 2015

Please provide the following for this year's Restructuring and Seven-Year Plan Report.

| | Name | Date of Hire | Email |
|-----------------------------|--------------------|--------------|--------------------|
| Agency Director | Raymond G. Farmer | 12/3/2012 | rfarmer@doi.sc.gov |
| Previous Agency Director | Robert David Black | 2/3/2011 | N/A |

| | Name | Phone | Email |
|-------------------------|------------------|----------------|--------------------|
| Primary Contact: | Ben I. Duncan II | (803) 737-6343 | bduncan@doi.sc.gov |
| Secondary | John T. Watson | (803) 737-6141 | twatson@doi.sc.gov |
| Contact: | | | |

| | Is the agency vested with revenue bonding authority? (re: Section 2-2-60(E)) | No |
|--|--|----|
|--|--|----|

I have reviewed and approved the enclosed 2015 Restructuring and Seven-Year Plan Report, which are complete and accurate to the extent of my knowledge.

| Current Agency Director | | |
|----------------------------|-------------------|--|
| (Sign/Date): | | |
| (Type/Print Name): | Raymond G. Farmer | |
| If applicable, | | |
| Board/Commission Chair | | |
| (Sign/Date): | | |
| (Type/Print Name): | | |
| | | |

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EXECUTIVE SUMMARY

I. Executive Summary

A. Historical Perspective

In 1995, the SC Insurance Commission was eliminated and the Department became a part of the executive branch of state government. There was no change in the Department's mission. The Department has reorganized but it has not been restructured since 1995.

B. Purpose, Mission and Vision

The purpose of the Department of Insurance is to regulate the rates and service of every insurer in this State and ensure just and reasonable standards, classifications, regulations, practices, and measurements of service are observed and followed by every insurer doing business in this State. The Department of Insurance sees that all laws of this State governing insurers or relating to the business of insurance are faithfully executed, makes regulations and implements all other insurance laws of this State.

The mission of the South Carolina Department of Insurance (Department) is to protect the insurance consumer, the public interest, and the insurance marketplace by ensuring the solvency of insurers, enforcing and implementing the insurance laws of this State, and regulating the insurance industry in an efficient, courteous, responsive, fair, and equitable manner.

The Department envisions a competitive and financially stable insurance marketplace. To this end, the Department regulates the insurance marketplace by firmly and fairly implementing and enforcing the insurance laws.

C. Key Performance Measure Results

| SC Dep | SC Department of Insurance (FY13-14 Accountability Report) | | | | | | |
|-----------------------|--|--|--|--|--|--|--|
| <u>Item #</u> Goal | Description | | | | | | |
| 1 | Maintain a solvent and competitive insurance marketplace | | | | | | |
| 2 | Promote voluntary compliance by enhancing education and outreach | | | | | | |
| 3 | Protect the public through effective regulatory enforcement of insurance laws | | | | | | |
| 4 | Improve operational quality, service efficiency, and departmental productivity | | | | | | |

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Additional information associated with the above Strategic Goals can be found in the "Key Deliverables" worksheet and the FY13-14 Accountability Report http://www.scstatehouse.gov/reports/aar2014/r20.pdf.

ORGANIZATIONAL PROFILE

II. Organizational Profile

This section asks for a fact based description of the agency. Please provide information in the stated Excel template. If an Excel template is not referenced, provide the information in bullet style.

- 1. The agency's main deliverables (i.e., products or services) and the primary methods by which these are provided;
 - a. Refer to the Key Deliverables Chart.
- 2. The agency's key customers and their requirements and expectations;
 - a. Refer to the Key Customers Chart.
- 3. The agency's key stakeholders (other than customers);
 - a. Refer to the Key Stakeholders Chart.
- 4. Other state agencies which have the biggest impact on the agency's mission success;
 - a. Refer to the Key Partner Agency Chart.
- 5. The agency's performance improvement system(s);
 - a. The Department has reviewed and updated its workflow and production processes, and has developed objective performance measures for each activity.
 - b. Leaders measure performance by analyzing consumer inquiry/complaint data to identify market conduct patterns and licensing data to evaluate cycle times. Meetings are held with the insurance industry to discuss the Department's responsiveness; timeliness of legal actions; thoroughness of those actions; accuracy of advice; and month-end reports from Consumer and Individual/Special licensing services.
 - c. Weekly division and section meetings are held in order to communicate key organizational priorities and outline specific action plans. Supervisors and employees are expected to evaluate their performance and identify their role in achieving the Department's goals. Supervisors and managers must be aware of all human resources policies and procedures relative to their job position and the employees they supervise.
 - d. Each division of the Department continues to develop new goals on an ongoing basis to promote continuous improvement. The Director requires ongoing status reports related to performance measures as outlined in our strategic plan, ensuring that our broad goals, along with specific objectives for each division, are being met. For an example, refer to the Key Partner Agency Chart.

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- 6. The agency's organizational structure in flow chart format;
 - a. Refer to the Agency Organizational Chart.
- 7. Details about the body to whom the Agency Head reports;
 - a. Refer to the Overseeing Body Chart.
- 8. Refer to the Major Program Areas Chart.
- 9. Please identify any emerging issues the agency anticipates may have an impact on its operations in the upcoming five years.
 - Challenge 1:

Increased involvement of the federal government in the business of insurance regulation.

Challenge 2:

Maintaining a solvent and competitive marketplace where insurance products are available at the best possible prices.

Challenge 3:

Balancing the desire for regulatory transparency with the duty to protect the confidentiality of certain data.

Challenge 4:

Workforce planning and capacity.

ORGANIZATIONAL PROFILE

III. Laws (Statutes, Regulations, Provisos)

This section asks for state and federal statutes, regulations and provisos ("Laws") which apply to the agency.

1. Refer to the Legal Standards Chart.

IV. Reports and Reviews

This section asks for information about reports the agency is required to submit to a legislative entity and the agency's internal review process.

- 1. Refer to the Agency Reporting Requirements Chart.
- 2. Refer to the Internal Audit Chart.

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RESTRUCTURING REPORT

V. Key Performance Measurement Processes

This category examines the agency's performance and improvement in key areas. Performance levels are examined relative to those of competitors and other organizations providing similar programs and services. Information is typically displayed by the use of performance measures. Quantitative measures may be supplemented by a discussion of qualitative measures where appropriate; however, every effort should be made to use appropriate quantitative measures that can be charted to show trends and comparisons to benchmarks.

Address only top-level results showing aggregate measures of agency-wide performance that are reflective of the value added to customers. Please include comparative data as applicable. These results are typically captured in performance goals and planning documents. When determining which processes are "key processes" consider the business impacts, and select those processes that are most important to the customer (both internal and external) to satisfy their requirements and/or those processes with problem areas identified by management.

Note: Results information (i.e., each chart, graph, table) reported for this category should be referenced to the specific question number (Ex. Chart 5.1-1, Graph 5.1-2, Table 5.1-3). The third digit identifies the sequential position of the specific chart, graph or table included in the agency's responses to each questions.

For <u>each</u> performance measurement included in response to the questions on the next page under Subsection A, please provide the following information:

- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - i. Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why.
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did?
 - iii. Individual(s) who are not employed by the agency (government or non-government, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored.
- b. List the senior leaders who review the performance measure, their title and frequency with which they monitor it.
- Trends the agency has seen and the method by which it analyzes trends in these results.
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - i. If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies.

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Mission Effectiveness

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|-----------------------------|---------------|--------------|--------------------|---|-----------------|
| License 20 insurers annually in the traditional market and 5 insurers annually in the ARTS market | Traditional 18 Captive 3 | 24 9 | 20 5 | 07/1/13 - 06/30/14 | Company Licensing Data Base & ARTS Excel spreadsheet labeled "DATABASE" | Ongoing |

- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - i. Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. We are a member of the NAIC (National Association of Insurance Commissioners) which The National Association of Insurance Commissioners (NAIC) is the U.S. standard-setting and regulatory support organization created and governed by the chief insurance regulators from the 50 states, the District of Columbia and five U.S. territories. Through the NAIC, state insurance regulators establish standards and best practices, conduct peer review, and coordinate their regulatory oversight. NAIC staff supports these efforts and represents the collective views of state regulators domestically and internationally. NAIC members, together with the central resources of the NAIC, form the national system of state-based insurance regulation in the U.S.
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? N/A
 - iii. Individual(s) who are not employed by the agency (government or non-government, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored. NAIC
- b. List the senior leaders who review the performance measure, their title and frequency with which they monitor it. Deputy Financial Services
- c. Trends the agency has seen and the method by which it analyzes trends in these results. More consolidations and mergers appear to be the trend
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - i. If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies. N/A – Depends on Market Conditions

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| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|--------------------------------|---------------|--------------|--------------------|--------------------------------|-----------------|
| Analysis performed in accordance to NAIC performance manual | Traditional 174 Captive 247 | 174 247 | 174 247 | 07/1/13 - 06/30/14 | Chief Financial Analysts' Logs | Ongoing |

- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. NAIC
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? N/A
 - iii. Individual(s) who are not employed by the agency (government or nongovernment, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored. NAIC staff
- b. List the senior leaders who review the performance measure, their title and frequency with which they monitor it. Deputy Financial Services
- c. Trends the agency has seen and the method by which it analyzes trends in these results. More risk focused approach to exams and audits
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - i. If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies. N/A – Depends on Market Conditions

Mission Efficiency

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|--|------------|---------------|--------------|-----------------|------------------------------|-----------------|
| Issue consumer alerts regarding emerging issues/ trends | 100% | 100% | 100% | 7/1/13-7/1/14 | DOI website | Ongoing |

- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. NAIC
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? N/A

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- iii. Individual(s) who are not employed by the agency (government or non-government, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored. NAIC Consumer Representatives
- List the senior leaders who review the performance measure, their title and frequency with which they monitor it. Deputy for Consumer Services and Public Information Officer
- c. Trends the agency has seen and the method by which it analyzes trends in these results. More use of social media and web
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - i. If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies. N/A

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|--------------------------------|--|--|-----------------|------------------------------|----------------------|
| Communicate Insurance Related Messages Via PSAs And Social Media | 25 Billboard, PSAs- FY 2013 | On-line digital platform 1, 375,000 impressions | Digital Platform 900,000 impressions | July 1-June 30 | IAnnual Communications Plan | Reported Annually |

- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. NAIC
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? N/A
 - iii. Individual(s) who are not employed by the agency (government or non-government, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored. NAIC staff
- List the senior leaders who review the performance measure, their title and frequency with which they monitor it. Deputy of Consumer Services and Public Information Officer
- c. Trends the agency has seen and the method by which it analyzes trends in these results. More use of social media

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- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies. N/A

Quality (Customer Service)

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|------------|---------------|--------------|--------------------|------------------------------|-----------------|
| Review investigative procedures for handling all complaints annually and recommend the elimination of any procedures that are not necessary | 100% | 100% | 100% | 07/1/14 - 06/30/15 | | Anually |

- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. N/A
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? N/A
 - iii. Individual(s) who are not employed by the agency (government or non-government, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored. N/A
- b. List the senior leaders who review the performance measure, their title and frequency with which they monitor it. Deputy of Consumer Services and Legal
- Trends the agency has seen and the method by which it analyzes trends in these results. Investigated procedures appear to me more automated and risk focused
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies. N/A

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|------------|---------------|--------------|--------------------|------------------------------|-------------------------|
| Survey stakeholders for their thoughts about processes and procedures the Department can improve. Notify stakeholders of process changes annually | | 100% | 100% | 07/1/14 - 06/30/15 | | Annually/Bienni ally |

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- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. N/A
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? N/A
 - iii. Individual(s) who are not employed by the agency (government or nongovernment, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored. N/A
- b. List the senior leaders who review the performance measure, their title and frequency with which they monitor it. All Deputies
- c. Trends the agency has seen and the method by which it analyzes trends in these results. Use of integrated tools/processes
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies. Yes

Workforce Engagement

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|--|------------|---------------|--------------|-----------------|------------------------------|-----------------|
| The workforce plan was updated using current demographics and employment changes | N/A | 100% | 100% | July 1-June 30 | | Annually |

- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. N/A
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? N/A
 - iii. Individual(s) who are not employed by the agency (government or nongovernment, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact

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information, or if deceased, name of books authored. OHR-Budget & Control Board

- b. List the senior leaders who review the performance measure, their title and frequency with which they monitor it. All Deputies
- c. Trends the agency has seen and the method by which it analyzes trends in these results. Workforce turnover, Workforce Plan, Strategic Plan, Accountability Report and EEO Report
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - i. If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies. Yes

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|--|------------|---|--------------|-----------------|------------------------------|-----------------|
| Offer technical and regulatory training/certification designation incentive programs for staff | N/A | 25 Employees participated (26.5%) | 10% of staff | July 1-June 30 | | Ongoing |

- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - i. Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. NAIC
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? N/A
 - iii. Individual(s) who are not employed by the agency (government or nongovernment, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored. NAIC, Insurance Organizations and (OHR) Office of Human Resources
- b. List the senior leaders who review the performance measure, their title and frequency with which they monitor it. All Deputies
- c. Trends the agency has seen and the method by which it analyzes trends in these results. More technical, specialized and discipline oriented
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - i. If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together

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have reasonable control over the result and names of those other agencies. Yes

Operational/Work System Performance

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|------------|---------------|--------------|------------------|------------------------------|-----------------|
| Install Voice over IP Phones in main office | 0% | 100% | 100% | 6/2013 - 12/2013 | eSpirit (Spirit Telecom) | One time |

- a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.
 - Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. N/A
 - ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? N/A improve efficiency and cost of our phone system
 - iii. Individual(s) who are not employed by the agency (government or non-government, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored. Spirit Communications, DTO
- b. List the senior leaders who review the performance measure, their title and frequency with which they monitor it. Deputy of Administration
- c. Trends the agency has seen and the method by which it analyzes trends in these results. N/A increase accountability measurement
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies. Yes

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|------------------------------------|------------|---------------|--------------|------------------|------------------------------|-----------------|
| Conduct Security training sessions | N/A | 3 sessions | 4 sessions | July 1 - June 30 | Security file | Ongoing |

a. The performance goal(s)/benchmark(s) for the overall process output, and/or critical activities that produce the output.

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- Three agency/government entities in other states or non-government entities the agency considers the best in the country in this process or similar process and why. DTO
- ii. If the agency did not use results from an entity the agency listed in response to "i" as a performance goal/benchmark, why not and why did the agency choose the goal/benchmark it did? Deloitte & DTO
- iii. Individual(s) who are not employed by the agency (government or nongovernment, located anywhere in the country) whom the agency considers an expert in the process or similar process and their contact information, or if deceased, name of books authored. DTO
- b. List the senior leaders who review the performance measure, their title and frequency with which they monitor it. Deputy of Administration
- c. Trends the agency has seen and the method by which it analyzes trends in these results. Increased level of security & accountability
- d. Whether the agency has reasonable control over this result (i.e., more than 50% or enough to be able to influence and accurately measure the result).
 - If the agency does not have reasonable control over this result, the other one or more agencies, who when combined with the agency, together have reasonable control over the result and names of those other agencies. Yes

V. Key Performance Measurement Processes (cont.)

A. Results of Agency's Key Performance Measurements

The Department of Insurance's Key Performance Measurements are not classified as to the item categories requested below. <u>An entire listing of our Performance Measures</u> was provided with the FY14 Annual Accountability Report in September 2014. However, we have attempted to select the "top-two" measures that best fit within each of these categories.

Mission Effectiveness

1. What are the agency's actual performance levels for two to four of the agency's key performance measurements for mission effectiveness (i.e., a process characteristic indicating the degree to which the process output (work product) conforms to statutory requirements (i.e., is the agency doing the right things?))?

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|--------------------------------|---------------|--------------|--------------------|---|-----------------|
| License 20 insurers annually in the traditional market and 5 insurers annually in the ARTS market | Traditional 18 Captive 3 | 24 9 | 20 5 | 07/1/13 - 06/30/14 | Company Licensing Data Base & ARTS Excel spreadsheet labeled "DATABASE" | Ongoing |
| Analysis performed in accordance to NAIC performance manual | Traditional 174 Captive 247 | 174 247 | 174 247 | 07/1/13 - 06/30/14 | Chief Financial Analysts' Logs | Ongoing |

Mission Efficiency

2. What are the agency's actual performance levels for two to four of the agency's key performance measurements for mission efficiency (i.e., a process characteristic indicating the degree to which the process produces the required output at minimum resource cost (i.e., is the agency doing things right?)) including measures of cost containment, as appropriate?

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|---------------------------------|---|--|-----------------|------------------------------|----------------------|
| Issue consumer alerts regarding emerging issues/ trends | 100% | 100% | 100% | 7/1/13-7/1/14 | DOI website | Ongoing |
| Communicate Insurance Related Messages Via PSAs And Social Media | 25 Billboards, PSAs- FY 2013 | On-line digital platform 1,375,000 impressions | Digital Platform 900,000 impressions | July 1-June 30 | IAnnual Communications Plan | Reported Annually |

Quality (Customer Satisfaction)

What are the agency's actual performance levels for two to four of the agency's key performance measurements for quality (i.e., degree to which a deliverable (product

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or service) meets customer requirements and expectations (a customer is defined as an actual or potential user of the agency's products or services)) for the agency as a whole and for each program listed in the agency's Major Program Areas Chart?

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|------------|---------------|--------------|--------------------|------------------------------|-------------------------|
| Review investigative procedures for handling all complaints annually and recommend the elimination of any procedures that are not necessary | 100% | 100% | 100% | 07/1/14 - 06/30/15 | | Anually |
| Survey stakeholders for their thoughts about processes and procedures the Department can improve. Notify stakeholders of process changes annually | | 100% | 100% | 07/1/14 - 06/30/15 | | Annually/Bienni ally |

Workforce Engagement

4. What are the agency's actual performance levels for two to four of the agency's key performance measurements for workforce engagement, satisfaction, retention and development of the agency's workforce, including leaders, for the agency as a whole and for each program listed in the agency's Major Program Areas Chart?

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|--|------------|---|--------------|-----------------|------------------------------|-----------------|
| The workforce plan was updated using current demographics and employment changes | N/A | 100% | 100% | July 1-June 30 | | Annually |
| Offer technical and regulatory training/certification designation incentive programs for staff | N/A | 25 Employees participated (26.5%) | 10% of staff | July 1-June 30 | | Ongoing |

Operational/Work System Performance

5. What are the agency's actual performance levels for two to four of the agency's key performance measurements for operational efficiency and work system performance (includes measures related to the following: innovation and improvement results; improvements to cycle or wait times; supplier and partner performance; and results related to emergency drills or exercises) for the agency as a whole and for each program listed in the agency's Major Program Areas Chart?

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|------------|---------------|--------------|------------------|------------------------------|-----------------|
| Install Voice over IP Phones in main office | 0% | 100% | 100% | 6/2013 - 12/2013 | eSpirit (Spirit Telecom) | One time |
| Conduct Security training sessions | N/A | 3 sessions | 4 sessions | July 1 - June 30 | Security file | Ongoing |

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RESTRUCTURING REPORT

V. Key Performance Measurement Processes (cont.)

B. Most Critical Performance Measures

1. Of the key performance measurement processes listed in Subsection A., which are the three most critical to achieving the overall mission of the agency?

| Performance Measure | Last Value | Current Value | Target Value | Time Applicable | Data Source and Availability | Reporting Freq. |
|---|---------------------------------|---|--|--------------------|---|----------------------|
| License 20 insurers annually in the traditional market and 5 insurers annually in the ARTS market | Traditional 18 Captive 3 | Traditional 24 Captive 9 | Traditional 20 Captive 5 | 07/1/13 - 06/30/14 | Company Licensing Data Base & ARTS Excel spreadsheet labeled "DATABASE" | Ongoing |
| Analysis performed in accordance to NAIC performance manual | Traditional 174 Captive 247 | Traditional 174 Captive 247 | Traditional 174 Captive 247 | 07/1/13 - 06/30/14 | Chief Financial Analysts' Logs | Ongoing |
| Communicate Insurance Related Messages Via PSAs And Social Media | 25 Billboards, PSAs- FY 2013 | On-line digital platform 1,375,000 impressions | Digital Platform 900,000 impressions | July 1-June 30 | Annual Communications Plan | Reported Annually |

C. Databases/Document Management

- 1) Document Imaging System iaFolder by Teamia (oracle database).
- 2) TeamMate Auditing Database by Wolters Kluwer (Microsoft SQL Express database)
- TimeMatters Legal Case Management System by Lexis Nexis (Microsoft SQL Express database)
- 4) Individual Licensing License & Renew producers, brokers, adjusters, bail bondsmen, appraisers (.NET, Oracle, C#, Power Builder)
- 5) Company Licensing License & Renew entities (Oracle, .NET, PowerBuilder, Microsoft SQL)
- 6) Agency Licensing License & Renew Agencies (Power Builder, NET, C#, Oracle)
- 7) Company Securities Financial Security Deposit System (Power Builder, Oracle)
- 8) Consumer Complaint System Complaint & Inquiry System (Oracle, .Net, PowerBuilder)
- 9) Company Taxation Quarterly and Annual tax payments (Oracle, .NET, PowerBuilder, C#, Microsoft SQL)
- 10) Broker Taxation Broker submissions, endorsements and quarterly tax payment System (Oracle, .Net, PowerBuilder, C#, Microsoft SQL)

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- 11) Continuing Education Resident Producer CE Application (Oracle, Web Services, C#, PowerBuilder, Microsoft SQL)
- 12) Accounting System SCDOI's Receipts system (Oracle, PowerBuilder)
- 13) SERFF Web Services Rate & Forms automated system (Oracle, Net, C#)
- 14) NIPR Licensing & Appointment Transactions (C#, Oracle, Microsoft SQL,C#, Oracle)

D. Recommended Restructuring

Consider the process taken to review the agency's divisions, programs and personnel to obtain the information contained in response to all the previous questions in the Restructuring Report ("Process").

- 1. Yes or No, based on the information obtained and analysis performed during the Process, does the agency have any recommendations for restructuring (either that it could do internally or that would need the assistance of revised or new legislation) that would merge or eliminate duplicative or unnecessary divisions, programs, or personnel within each department of the agency to provide a more efficient administration of government services?
 - a. If yes, please provide the agency's suggestions.

The Agency does not know of any additional restructuring recommendations, at this time, that would merge or eliminate duplicative or unnecessary divisions, programs, or personnel within each department of the agency to provide a more efficient administration of government services that hasn't already been implemented.

However, during the Director's tenure so far, there have been some internal restructurings of departments and personnel. Improving and expanding customer service has been and continues to be an area of focus. The Consumer Services department often extends service hours from 5:00PM to 6:00PM. Rates & Forms was merged with Consumer Services, which allowed Actuarial Services to operate on its own as a deputy area. Rates & Forms and Consumer Services reports to Kendall Buchannan. The Actuarial Services deputy position is currently vacant and reporting to the Ray Farmer, Agency Director. Licensing is now reporting to Benjamin I. Duncan, Director of Administration and Taxation reports to Garth Lee Hill, Director of Financial Services. A Director of Captives position was created to improve recruitment and development.

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SEVEN-YEAR PLAN

VI. Seven-Year Plan

A. General

1. Yes or No, does the agency have a plan that provides initiatives and/or planned actions the agency will take during the next seven fiscal years that implement cost savings and increased efficiencies of services and responsibilities in order to continually improve its ability to respond to the needs of the state's citizens?

If yes, go to Current/Recommended Actions Section.

If no, skip Current/Recommended Actions Section and go to Additional Questions.

Yes.

B. Current/Recommended Actions

- Describe all of the actions the agency is currently taking and plans it has for initiatives and
 actions during the next seven fiscal years to work to achieve greater efficiency in its
 operations in order to continually improve its ability to respond to the needs of the state's
 citizens? In this description, provide the names of all personnel who are responsible for
 overseeing the actions and plans.
 - a. (1) The DOI has plans within the next two years to move towards the NAIC's computing system called State Based Systems (SBS). SBS is best described as a collection of computer programs with common business applications, tools for modeling how the entire organization works, and development tools for building applications unique to insurance regulators. State Based Systems (SBS) is an electronic system owned by the National Association of Insurance Commissioners (NAIC) and enhanced in partnership with state insurance departments. The purpose of the SBS is to provide a comprehensive, web-based application for use by state regulators in support of insurance regulatory functions. The system is intended to solve a regulator-wide problem, rather than a departmental problem. SBS aims to improve the Department's productivity and efficiency by providing business logic support functionality. Once implemented, the Department expects substantial savings in our Information Technology expenditures.
 - b. (2) The SC Department of Insurance recommends the division move to a paperless system for renewal notices versus the current method of paper mailings. Currently, the Department utilizes resources from the Division of Technology to complete paper renewals. The use of an electronic notification system would be efficient and timely. This change would minimize the preparation of the renewals,

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- and eliminate the cost from another agency that currently provides postage and mailing services.
- c. (3) Program staff are presently working to make the application process available via an on-line fillable form. This will generate cost savings by producing less paper and will increase the efficiency of the program by shortening the application review period.
- 2. What are the anticipated cost savings and/or efficiencies that would be achieved by each action?
 - (1) Savings are typically estimated in terms of hardware, software licenses, application development tailored to the enterprise, and maintenance. Also, by deploying an SBS system, the Department can significantly reduce labor and time in programming and analysis. Further savings can be achieved in how much paper is used, while greatly reducing mailing, handling costs and printing costs. In addition, automating paper-based processes greatly speeds up the time it takes to perform transactions, which results in fewer errors, rejections, and revisions and has the benefit of freeing up the time spent by users on manual labor. DOI estimated cost savings of \$50,000-\$100,000. (2) The Department anticipates a cost savings of approximately \$50,000 annually. The electronic notification will be a more efficient way to notify licensees of their biennial
 - renewal as it would reduce paper, postage and employee resources.
 (3) This cost savings will be recognized by generating less paper, reducing the dollars spent on the program in postage costs, as well as shortening the application review
- 3. Is legislative action required to allow the department/agency to implement the current or recommended actions?
 - a. (1) No.

period.

- b. (2) Yes.
- c. (3) No.
- 4. If legislative action is required, please explain the constitutional, statutory or regulatory changes needed.
 - a. (1) N/A
 - (2) Legislation will need to be passed to require an email address for notification for the following licenses: Producers, Adjusters, Appraisers, Public Adjusters, Surplus Lines Brokers and Agencies.
 - c. (3) N/A
- 5. Describe the agency actions that will be implemented to generate the desired outcomes for each recommendation.
 - a. (1) The Department's IT programmer analysts and other staff will prepare data for implementation.

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- b. (2) The SC Department of Insurance will develop a process to send renewal notices electronically to promote efficiency and realize cost savings.
- c. (3) The on-line programming will be handled in house by IT staff at the SC Department of Insurance.
- 6. What is the timeline for implementation of the change and realization of the anticipated benefits for each recommended action/change?
 - a. (1) The State Based Systems (SBS) is in the final phase of a multi-year project to redesign SBS services by updating the architecture and tool set, providing enhanced performance, stability, and scalability. This system is scheduled to be implemented in the first half of 2016. The DOI will begin its integration and implementation with SBS soon afterwards.
 - b. (2) This anticipated timeline to implement this change will be approximately 3 to 6 months following the passage of legislation. Efficiency will be realized immediately, and savings will begin within the first month of implementation.
 - c. (3) The on-line form will be available to consumers by July 1, 2015. Anticipated benefits will occur going forward from that point in time.

SEVEN-YEAR PLAN

VI. Seven-Year Plan (cont.)

C. Additional Questions

- 1. What top three strategic objectives of the agency will have the biggest impact on the agency's effectiveness in accomplishing its mission?
 - a. Maintain a solvent and competitive insurance marketplace
 - b. Protect the public through effective regulatory enforcement of insurance laws
 - Promote voluntary compliance by enhancing education and outreach and customer service
- 2. What are the fundamentals required to accomplish the objectives?

Having a well-trained and knowledgeable workforce to implement and regulate the insurance laws in SC. A changing workforce demographic continues to impact the culture of the Department as well as the external environment from which it must recruit and train new employees. State salaries are often not competitive with those offered in the private market. Increasing job mobility in the work-world is a significant trend that government agencies must recognize and address as they seek to attract employees who most likely do not envision themselves as working for one employer throughout their career. Department employees are also being encouraged to take courses to obtain insurance related designations and certifications to enhance their insurance knowledge and otherwise prepare them for advancement opportunities as they become available within the organization. Employees are being cross-trained, mentored and allowed to shadow employees in positions in which they may have an interest. While no guarantees of promotions or employment are made, these efforts help the Department in the event of an unexpected absence and help prepare the employee should an opportunity become available. As a result of these collective efforts, the Department has been able to recruit applicants as well as retain and promote employees with significant insurance knowledge into positions at the Department.

- 3. What links on the agency website, if any, would the agency like listed in the report so the public can find more information about the agency? http://doi.sc.gov/
- 4. Is there any additional information the agency would like to provide the Committee or public? None at this time.

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- 5. Consider the process taken to review the agency's divisions, programs and personnel to obtain the information contained in response to all the previous questions in the Restructuring Report and Seven-Year Plan ("Process"). State the total amount of time taken to do the following:
 - a. Complete the Process 35 hours
 - b. Complete this Report 20 hours
- 6. Please complete the Personnel Involved Chart. In the Excel document attached, there is a template to complete under the tab labeled, "Personnel Involved." Please list the name of all personnel at the agency who were consulted or performed work to obtain the information utilized when answering the questions in the Restructuring and Seven-Year Plan Report and their title and their specific role in answering the question (i.e., searched the agency documents, asked for information because they are in charge of the department, etc.).

CHARTS APPENDIX

VII. Excel Charts

Please send an electronic copy of the entire Excel Workbook and print hard copies of each of the Charts to attach here. Please print the charts in a format so that all the columns fit on one page. Please insert the page number each chart begins on below.

| Similar Information Requested Chart | Attachment |
|---|------------|
| Historical Perspective Chart | Attachment |
| Purpose, Mission Chart | Attachment |
| Key Products Chart | Attachment |
| Key Customers Chart | Attachment |
| Key Stakeholders Chart | Attachment |
| Key Partner Agency Chart | Attachment |
| Overseeing Body Chart (General and Individual Member) | Attachment |
| Major Program Areas Chart | Attachment |
| Legal Standards Chart | Attachment |
| Agency Reporting Requirements Chart | Attachment |
| Internal Audits Chart | Attachment |
| Personnel Involved Chart | Attachment |
| Agency Organizational Chart | Attachment |

Similar Information Requested Chart

Agency Name: SC Dept. of Insurance Agency Code: R200 Agency Section: 78

effort to avoid duplication in the future. In the columns below, please list the question number in this report, name of the other report in which the same or similar information is requested, section of the other report and frequency the other report and frequency the other report is required. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that are applicable. INSTRUCTIONS: Please provide details about other reports which investigate the information requested in the Restructuring Report. This information is sought in an

| Agency Submitting | Restructuring Report Question Name of Other | | Section of Other | Entity Requesting | Freq. Other Report is |
|-------------------|---|---------------------------|--|-------------------------|-------------------------------|
| Report | # | Report | Report | Report | Required |
| | | | | SC Revenue and Fiscal | |
| | | FY Accountability | | Affairs Office - Budget | |
| SC DOI (R200) | Varies | Report | Varies | Office | Annually by Oct. |
| | | | | SC Revenue and Fiscal | |
| | | FY Accountability | | Affairs Office - Budget | |
| SC DOI (R200) | Major Program Area Chart | Report | Program Template | Office | Annually by Oct. |
| | | | | | |
| | | Restructuring Report | | | At least once every seven (7) |
| SC DOI (R200) | Historical Perspective Chart | and Cost Savings Plan All | | Senate Oversight | years |
| | | | | SC Revenue and Fiscal | |
| | | 2014 Other Funds | Revenue Commitment Affairs Office - Budget | Affairs Office - Budget | Not sure, seems every two to |
| SC DOI (R200) | Legal Standards Chart | Survey | Items | Office | three years |

Agency Name: SC Dept. of Insurance Agency Code: R200 Agency Section: 78

INSTRUCTIONS: Please provide information about any restructuring or major changes in the agency's purpose or mission during the last ten years. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that are applicable.

| Agency Submitting Benort | Vear | Description of Bestructuring | Description of Major Change in Agency's |
|--------------------------|------|------------------------------------|---|
| | 3 | that Occurred | Purpose or Mission |
| | | | |
| | | There have been no restructuring | |
| | | or major changes on the agency's | |
| | | purpose or mission during the last | |
| | | ten years. Only internal shifts in | |
| SC DOI (R200) | N/A | departments and personnel. | N/A |

Agency Name: SC Dept. of Insurance Agency Code: R200 Agency Section: 78 INSTRUCTIONS: Provide information about the date the agency, in its current form, was initially created and the present purpose, mission and vision of the agency, with the date each were established in parentheses. The Legal Standards Cross Reference column should link the purpose, mission and vision to the statutes, regulations and provisos listed in the Legal Standards Chart, which they satisfy.

| Agency Submitting | Date Agency | Purpose | Mission | Vision | Legal Standards Cross References |
|-------------------|---------------------------|--|------------------|---|--|
| SC DOI (R200) | 1908 (SECTION 38-3-10) | The purpose of the Department of Insurance is to regulate the rates and service of every insurer in this State and ensure just and reasonable standards, classifications, regulations and all laws of this State business of insurance are governing insurers or relating to the business of insurance are faithfully executed and makes responsive, fair, and regulations and all other insurance laws of this State. | h is is the ting | The mission of the South Carolina Department of Insurance (Department) is to protect the insurance consumers, the public interest, and the insurance marketplace by ensuring the insurance laws of this enforcing and implementing insurance laws. The Department envisions a consumers, the public competitive and financially stable insurance by ensuring the insurance laws of this fairly implementing and enforcing the insurance industry in an efficient, courteous, responsive, fair, and equitable manner. | Purpose: Section 38-3-110 Code of Laws; Chapter 69 Mission: Vision: |

Key Partner Agencies Chart

Agency Name: SC Dept. of Insurance Agency Code: R200 Agency Section: 78

arrangements established and performance measures routinely reviewed with the other entity. The Major Program Areas Cross References Column should link the Partner Agency to the major program area, in the Major Program Areas Chart, on which it has the biggest impact. NOTE: Responses are not limited to the number INSTRUCTIONS: List the names of the other state agencies which have the biggest impact on the agency's mission success (list a minimum of three); partnership of rows below that have borders around them, please list all that are applicable and a minimum of three.

| Agency Submitting Report | Agency w/ Impact on Mission Success | Partnership Arrangement Established | Performance Measures Routinely Reviewed Together | Major Program Areas Cross Reference |
|--------------------------|--|--|--|--|
| SC DOI (R200) | SC Dept. of Revenue | MOU associated with electronic payments (ACH) | N/A | All |
| SC DOI (R200) | SC Attorney General's Office | No formal arrangement, just agency to agency cooperation on various common issues from time to time regarding fraud and legal issues | N/A | All |
| | | No formal arrangement, just agency to agency cooperation on various common issues from time to | : | |
| SC DOI (R200) | SC Wind & Hail Association | time regarding Sate Homes and Coastal Property (e.g. rates, expansion, etc.) | N/A | Safe Homes |
| | | No formal arrangement, just agency to agency cooperation on various common issues from time to time regarding rates and various committees and | | |
| SC DOI (R200) | SC Workers Compensation | task forces | N/A | Rate & Forms |
| SC DOI (R200) | SC.Gov | MOU associated with electronic payments (credit cards) | N/A | All |
| | | No formal arrangement, just agency to agency cooperation on various common issues from time to | | |
| SC DOI (R200) | SC Consumer Affairs | time. SC Consumer Affairs can intervene, when needed, on rate and filings. | N/A | Consumer Services |

INSTRUCTIONS: Provide information about the agency's key deliverable or senders); primary methods by which these are delivered to as applicable, and, as applicable, and as applicable and and the following method on a separate line. If the Creater and and the following method on a separate line. In the Three Greatest column, indicate and and the following method on a separate line. If the Three Greatest column, indicate and and the following method on a separate line. If the Three Greatest applicant deliverables the applicant deliverable of South Carolina with a Holdy line most significant of the product or sowice is provided. NOTE: Responses are not limited to the Improvident from the applicable.

| Major Program Areas Cross Reference | Ą | Al | P. | la. |
|---|--|--|---|--|
| If deliverable is identified as one of the three most Major Program significant, what would allow the agency to focus. Areas Cross on it more? | Expand the frequency of periodic auxilis - currently following MAIC gradiens. Work with SC policymater MAIC gradiens. Work with SC policymaters and measure following representatives to propose and measure eligibilism that mixes SC laws consistent with standards developed with other state insurance regulators through the National Association of Insurance Commissioners Expand the Irrequency of periodic auxilis. | DOI must cookinva to update ils equipment, sottware and systems, must train employees on new insurance laws, products and approaches, and should execurage invovation, in order to provide better sendes. | Continually improve DOI's internat web site, publications, and other resources to inform and educate SCI's insurance industry and insurance consumers. | Expand consumer access to services, routhe monitoring of services; processes and customer satisfaction. |
| What can be done to reduce the goveral public and/or other agencies need to evern for this deliverable? (As, preventive measures to ensure they do not need to come back to the agency for this service or product after already receiving it once) | NA - His is a regulatory function periormed to encure obsignations are treated properly and obsignations must by the insurance companies. Monitor Expand the frequency of periodic auxilia coding of insurance and promote the Insurance for insurance of the promissors froy make in their hearners deliver professional and insurance or insurance insurance in constructs with consumers: Improve the difficiency and consistent with standards developed with other as an officiency and consistent with standards developed with other as an officiency and consistent with standards developed with other as in the insurance including and insu | Regularly communicate with customers, stakehoders, and polosymaters concerning ways to improve the afticiency, effectiveness and focus of insurance industry oversight. | Communicate and coordinate with Industry, other impulsions and sodemi entities to ensure softenive oversight or global insurance market. | Ellockhely direct and manage resources to ensure to foreinness to meet NAIC acceditation standards, and confunes to satisfy the needs and expectations of its customers and stakeholdurs. |
| What can be done to reduce the general public and/or other regardes fullal need for this deliverable? (i.e. preventive measures before the cilizen or agency needs to come to the agency) | VIA - Itis is a regulatory turction performed to ensure that all SC policy toketers are treated propeint and obligations met by the practice companies. However, the department strives to implement clear standants, ensure compliance; catalois market based solutions and reduce the regulatory burden on consumers than the Debress, require importments to employing the propriet of the | Regularly communicate with customers. Code; response to the standards sof by SC insurance stakefolders, and polycymeters concerning ways in solver to the needs of insurance purchasers; and proundle improve the efficiency, effectiveness and focus of sourch filmonial regulation. | micreases the number of Information publications distributed and presented at various versus. Provide better access via the Web and echnology servicus. | Confinue to update technology systems and to automate minimize to update technology systems and to automate minimize to source requirements. Baild a strong infrastructure of morphe, processes and technology. DOI is engaged in a variety of Elloctweey direct and manage resources to ensure managens; insproved communications; and better organized and and confunss to sallay the needs and expectation manage agency initiatives though project management. |
| | Periodic audits and examinations. Admisblars selvency exercifyin responsibilities with resources and practices for the most of accordinates accordination standards. Scheduled frequency audits and examinations: mortefolding and sowarchy theremition; promote sound intended regulated. | Actively enforce SC treatrance laws in a reasonable and condision manner that promotes that and strang competition among inclusity participants and in manner that infinites bureaucracy and inanteer that infinites bureaucracy and red tape, respond to the needs of insurance purchasens; and promote count financial regulation. | e industry by Ablications; Ad tterature orts; promote articipate in and industry | Routine mortientry of services, processes and customer salislaction. Regularly communicate with customers, stakeholdens, and policymakers concerning ways to improve the efficiency, effectiveness and focus of insurance inclusity oversight. Expant constraint access to services; routine emortients of services; processes and customer customers contrained. |
| Three Most Significant (#1, #2, #3) | _ | ત્ય | | |
| Hem Deliverable (i.e. product or service) Three Most Primary Method of Delivery Sgnillicant (#1, #2, #3) | Maîntain a solvent and competitive Insurence markeplace | Protect the public through effective regulatory enforcement of insurance | Promate voluniary compliance by erizancity education and outnach | improve Operational Oustity, Service Efficiency, and Departmental Productivity, |
| | | ્ય | 6 | 4 |
| Agency Submitting Report | sc Dol (Rzoo) | SC DOI (R200) | SC DOI (R200) | sc pol (R200) |

Agency Section: 78

Deliverables Chart, which they utilize. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that INSTRUCTIONS: Provide information about the key customer segments identified by the agency and each segment's key requirements/expectations. segments (i.e. do not simply put "public.") The Deliverables Cross References column should link customer groups to the deliverable listed in the Key customer is defined as an actual or potential user of the agency's deliverables. Please be as specific as possible in describing the separate customer are applicable.

| Agency Submitting Report | Item # | Item # Customer Segments | Requirements/Expectations | Deliverables Cross References |
|-----------------------------|--------|--|--|----------------------------------|
| SC DOI (R200) | - | (Consumer Services) Citizens | Respond to inquiries, complaints, and allegations of unfair trade practices, unapproved rates or forms, unfair claims practices, or violation of SC insurance laws. | 1,2,3 &4 |
| SC DOI (R200) | 2 | (Market Regulation) DOI Units, citizens, NAIC, MAWG, companies, insurers | When complaints or allegations are reported, an analysis is conducted to determine if unfair practices are occurring. | 1,2,3 &4 |
| SC DOI (R200) | က | (Financial Examinations) Insurance companies licensed in SC, policy holders of the insurers, and insurance companies | Conduct comprehensive examinations of primarily SC domestic insurance companies and foreign examinations as needed. | 1,2,3 &4 |
| SC DOI (R200) | 4 | (Financial Analysis) SC licensed insurance companies, policy holders, and insurance companies | Review financial statements of licensed SC insurers to monitor compliance. Licenses are tracked and usage documented. Review admission applications and make sure insurers maintain the mandated security deposit. | 1,2,3 &4 |
| SC DOI (R200) | 5 | egulation) All Companies | Issue captive licenses. Provide financial surveillance of captives. Monitor market conditions and the business climate necessary to develop the alternative risk market. | 1,2,3 &4 |
| SC DOI (R200) | 9 | (Rate and Form Regulation) SC Licensed insurers | Review rates, rules, policy forms of licensed insurers for compliance with the state law. | 1,2,3 &4 |

INSTRUCTIONS: Provide information about the key customer segments identified by the agency and each segment's key requirements/expectations. A Deliverables Chart, which they utilize. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that segments (i.e. do not simply put "public.") The Deliverables Cross References column should link customer groups to the deliverable listed in the Key customer is defined as an actual or potential user of the agency's deliverables. Please be as specific as possible in describing the separate customer are applicable.

| Agency Submitting Report | Item # | Item # Customer Segments | Requirements/Expectations | Deliverables Cross References |
|-----------------------------|--------|--|---|----------------------------------|
| SC DOI (R200) | | (Individual Licensing) Citizens; insurance companies, executives, agencies, associations, and producers; adjusters; surplus line brokers; attorneys; appraisers; NAIC; state insurance departments; and legislators. | Consumers contact this unit for inquiries regarding trade practices, interpretation of SC insurance law and regulations. | 1,2,3 &4 |
| SC DOI (R200) | ω | (Education Services) Citizens, insurance companies, producers, adjusters, surplus lines brokers, attorneys, appraisers, insurance agencies (small business), insurance company executives, NAIC, state insurance departments, universities and schools, legislators, licensing exam groups, and insurance associations | Responsible for administering the contract pertaining to the state insurance licensing exams and make sure exams are current with SC law. Certify insurance instructors to teach continuing education. | 1,2,3 &4 |
| SC DOI (R200) | თ | (Special Services) Third party administrators, Premium finance companies, service contract providers, utilization review organization, and bail bondsman | Determine if the customer groups are qualified to transact business in the state according to the insurance laws of SC. If so, then a license is issued. In addition, respond to inquiries and/or complaints regarding these groups; assess for violation of SC insurance laws. | 1,2,3 &4 |
| SC DOI (R200) | 10 | (General Counsel) DOI units and citizens | Protect consumer interest by providing sound legal advice, advocacy and representation to DOI staff laws on insurance, regulatory, and other legal matters. | 1,2,3 &4 |

INSTRUCTIONS: Provide information about the key customer segments identified by the agency and each segment's key requirements/expectations. A Deliverables Chart, which they utilize. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that segments (i.e. do not simply put "public.") The Deliverables Cross References column should link customer groups to the deliverable listed in the Key customer is defined as an actual or potential user of the agency's deliverables. Please be as specific as possible in describing the separate customer are applicable.

| Agency Submitting Report | Item # | Item # Customer Segments | Requirements/Expectations | Deliverables Cross References |
|-----------------------------|--------------|--|--|----------------------------------|
| SC DOI (R200) | - | (Finance and Accounting) DOI staff, the Budget and Control Board, and the legislature | Provide budgeting, financial planning, payroll processing, revenue collection, procurement and office management. | 1,2,3 &4 |
| SC DOI (R200) | 12 | (Human Resources) Potential employees and DOI staff (current and past); SC Budget and Control Board, OHR, SC Office of Human Affairs | Employee recruitment and selection, relations management, classification and compensation, organizational development, employee training, and human resource analysis and planning. | 1,2,3 &4 |
| SC DOI (R200) | 13 | (Information Technology) Agents, brokers, insurance companies, DOI staff citizens, and other agencies | Provide agencies with the requested data and offer technical support to DOI staff and citizens using the web site. Create internal databases and insurance companies, DOI staff citizens, enhance existing data processes and network operations. Identify critical technological needs. | 1,2,3 &4 |
| SC DOI (R200) | 4 | (Taxation) Insurance company officials, insurance agencies, brokers (surplus lines), agency tax writers, and citizens | Review and audit fee and premium tax returns for licensed insurance companies, captive companies and Surplus Lines Brokers. Insurers that do not submit timely tax returns are referred to Legal. | 1,2,3 &4 |
| SC DOI (R200) | 15 | Safe Home Program (Hurricane Mitigation) Residents in owner-occupied coastal homes | Provide citizens with up to \$5000 to assist individuals in making homes hurricane-resistant. Provide education regarding the grant program, preparation and hurricane safety, and homeowner's insurance. | 1,2,3 &4 |

INSTRUCTIONS: Provide information about the key customer segments identified by the agency and each segment's key requirements/expectations. A segments (i.e. do not simply put "public.") The Deliverables Cross References column should link customer groups to the deliverable listed in the Key Deliverables Chart, which they utilize. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that customer is defined as an actual or potential user of the agency's deliverables. Please be as specific as possible in describing the separate customer are applicable.

| Agency Submitting Report | Item # | Item # Customer Segments | Requirements/Expectations | Deliverables Cross References |
|-----------------------------|--------|---|--|----------------------------------|
| SC DOI (R200) | 16 | (Residual Market Mechanism) Consumers, Agents, Insurers Real Estate Market, other government agencies | Provides market availability for hard to find insurance coverage: SC Reinsurance Facility, SC Wind and Hail Underwriting Association, SC Consumers, Agents, Insurers Real Estate Health Insurance Pool, and SC Commercial Market, other government agencies Insurance Plans. | 1,2,3 &4 |
| SC DOI (R200) | 17 | (Records Management and Auxiliary Services) Everyone | Manage records, file storage, and historical retention schedules. Assist customers in locating files per their request. | 1,2,3 &4 |

Agency Section: 78

Please be as specific as possible in describing the separate stakeholder groups (i.e. please do not simply put "the public.") The Deliverables Cross Refe person, group or organization that has interest or concern in an agency. Stakeholders can affect or be affected by the agency's actions, objectives and p column should link stakeholder groups to the deliverable, listed in the Key Deliverables Chart, for which they group has the most interest or concern. NO INSTRUCTIONS: Provide information about the agency's key stakeholder groups and their key requirements and expectations. A stakeholder is defined Responses are not limited to the number of rows below that have borders around them, please list all that are applicable.

| Agency Submitting Report | Item # | Item # Stakeholder Group | Requirements/Expectations | Deliverables Cross |
|--------------------------|--------|------------------------------------|---|--------------------|
| | | | | 1,2,3 &4 |
| | | | (Insurance Professional Licensing provides | |
| | | | efficient, effective and quality insurance | |
| | | | licensing services to producers and other | |
| | | | insurance-related service providers. The | |
| | | | Section reviews and analyzes applications for | |
| | | | professional-services licensure, maintains and | |
| | | | accesses agency-specific and national | |
| | | | licensing databases, obtains criminal history | |
| | | | information on certain applicants, maintains | |
| | | | electronic and physical license files, and | |
| | | | administers contracts for pre-license | |
| | | | examination services and insurance continuing | |
| | | | education administration). Consumers and | |
| | | | companies contact DOI for inquiries regarding | |
| | | Licensed insurance individuals and | insurance individuals and trade practices, interpretation of SC insurance | |
| SC DOI (R200) | | entities | law and regulations. | |

Agency Section: 78

person, group or organization that has interest or concern in an agency. Stakeholders can affect or be affected by the agency's actions, objectives and p Please be as specific as possible in describing the separate stakeholder groups (i.e. please do not simply put "the public.") The Deliverables Cross Refe column should link stakeholder groups to the deliverable, listed in the Key Deliverables Chart, for which they group has the most interest or concern. NO INSTRUCTIONS: Provide information about the agency's key stakeholder groups and their key requirements and expectations. A stakeholder is definer Responses are not limited to the number of rows below that have borders around them, please list all that are applicable.

| Agency Submitting Report | Item # | Stakeholder Group | Requirements/Expectations | Deliverables Cross References |
|--------------------------|--------|-------------------------------|--|----------------------------------|
| | | | | 1,2,3 &4 |
| | | | (The Consumer Services provides a full range | |
| | | | of consumer information and assistance in | |
| | | | response to written, telephonic, and walk-in | |
| | | | requests; investigates and resolves complaints | |
| | | | involving every kind of insurance; examines | |
| | | | insurer records to ensure compliance with laws | |
| | | | governing marketing, underwriting, and | |
| | | | claim-settlement practices; coordinates with | |
| | | | other state and federal government agencies | |
| | | | to resolve matters involving public benefits | |
| | | | programs; assists with insurance-related | |
| | | | education and outreach; helps SC businesses | |
| | | | and individuals locate difficult-to-find liability | |
| | | | insurance). Consumers and companies | |
| | | | contact DOI for inquiries regarding trade | |
| | | | practices, interpretation of SC insurance law | |
| SC DOI (R200) | Ø | Insurance consumers/customers | and regulations. | |

person, group or organization that has interest or concern in an agency. Stakeholders can affect or be affected by the agency's actions, objectives and p Please be as specific as possible in describing the separate stakeholder groups (i.e. please do not simply put "the public.") The Deliverables Cross Refe column should link stakeholder groups to the deliverable, listed in the Key Deliverables Chart, for which they group has the most interest or concern. NO INSTRUCTIONS: Provide information about the agency's key stakeholder groups and their key requirements and expectations. A stakeholder is defined Responses are not limited to the number of rows below that have borders around them, please list all that are applicable.

| Agency Submitting Report | Item # | Item # Stakeholder Group | Requirements/Expectations | Deliverables Cross References |
|--------------------------|--------|--|---|----------------------------------|
| SC DOI (R200) | ო | The Governor, legislators, other government agencies | Compliance with Section 38 Code of Laws; Chapter 69 (Knowledge and expertise in insurance, insurance regulation, and other insurance-related matters. Timely responses (statistics, reports, surveys) to requests for information and research DOI maintains on a variety of issues. Efficient and effective execution of the agency's mission, including a sound, competitive, and safe insurance industry. An attractive environment for business (economic growth) to ensure satisfied agency customers). | |
| SC DOI (R200) | 4 | The insurance industry | Compliance with Section 38 Code of Laws; Chapter 69 | 1,2,3 &4 |

person, group or organization that has interest or concern in an agency. Stakeholders can affect or be affected by the agency's actions, objectives and p Please be as specific as possible in describing the separate stakeholder groups (i.e. please do not simply put "the public.") The Deliverables Cross Refe column should link stakeholder groups to the deliverable, listed in the Key Deliverables Chart, for which they group has the most interest or concern. NO INSTRUCTIONS: Provide information about the agency's key stakeholder groups and their key requirements and expectations. A stakeholder is defined Responses are not limited to the number of rows below that have borders around them, please list all that are applicable.

| Agency Submitting Report | Item # | Stakeholder Group | Requirements/Expectations | Deliverables Cross |
|--------------------------|--------|---|---|--------------------|
| | | | Manufacture (Assessment Assessment Assessment Assessment Assessment Assessment Assessment Assessment Assessment | References |
| | | | | 1,2,3 &4 |
| | | | National compliance with Insurance Laws and | |
| | | | Bequiations (The NAIC drafts model | |
| | | | logislation model requisitions and uniform | |
| | | | regionality model regardations, and amount | |
| | | | guidelines, processes, and best practices with | |
| | | | input from all state regulators that improve the | |
| | | | consistency, uniformity, efficiency, and quality | |
| | | | of regulation. The NAIC and its affiliates also | |
| | | | develop products and services that facilitate | |
| | | | regulatory transactions and information | |
| | | | sharing among states and with the insurance | |
| | | | industry. It also creates shared resources to | |
| | | | which states and their customers and | |
| | | | stakeholders have access. The NAIC's | |
| | | | Accreditation Program develops and maintains | |
| | | | standards to promote sound insurance | |
| | | | company financial solvency regulation. The | |
| | | *************************************** | program evaluates whether our financial | |
| | | | analysis and examination processes are | |
| | | | effective and efficient. The NAIC is directly | |
| | | | engaged in Washington, D.C. to assist state | |
| | | | insurance regulators in addressing the federal | |
| | | | government's increased interest in, and impact | |
| | | | on, insurance markets and insurance | |
| | | The NAIC [National Association of regulation). | regulation). | |
| SC DOI (R200) | 2 | Insurance Commissioners] | | |

INSTRUCTIONS: Provide information about the body that oversees the agency and to whom the agency head reports including what the overseeing body is (i.e. board, commission, etc.); total number of individuals on the body; whether there are any limitations on the length of terms an individuals, the length of term for each individuals, whether there are any limitations on the individuals, the length of terms an individuals, the length of terms an individuals which the agency before any similar to an serve; whether there are any limitations on the number of consecutive terms an individual can serve; and any other requirements or nuasances about the agency believes is relevant to understanding how the agency performs and its results.

| Agency Submitting Report Type of Body (i.e. Board, Commission, etc.) | | # of Times per Total # of Vear Body Individuals Meets the Body | Total # of Individuals on the Body | Are Individuals Elected on or Appointed? | Who Elects or Appoints? | Length of Term | Imitations on I | Limitations on Consecutive | Are Individuals Elected Who Elects or Length of Limitations on Limitations on Challenges imposed or that Agency Appoints? Term Total Number Consecutive staff and the Body have faced based of Terms Number of On the structure of the overseeing Terms body | Other Pertinent Information |
|--|----------------------------|--|--|---|----------------------------|----------------|-----------------|----------------------------|---|-----------------------------|
| | | | | | | | | | | |
| | N/A (Cabinet Agency of the | | | | | | | | | |
| SC DOI (R200) | Governor) | N/A N/A | K/A | N/A | N/A | N/A | N/A | - A/A | K/> | N/A |

Overseeing Body - Individual Members Chart

Agency Name: SC Dept. of Insurance Agency Code: R200 Agency Section: 78 INSTRUCTIONS: Provide information about the individual members on the body that oversees the agency including their name, contact information, length of time on the body, profession and whether they are a Senator or House Member. The Major Program Areas Cross References Column should link the individual to the major program area, in the Major Program Areas Chart, in which the individual has a particular influence, if any, by way of serving on a subcommittee within the body, task force, etc. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that are applicable.

| Agency Submitting Report | Name of Individual on Contact | Contact Information Profession | Profession | Date First | Last Date | Length of Time on Senator or House Major | Senator or House | Major |
|--------------------------|-------------------------------|--------------------------------|------------|-------------------------------|-----------|--|------------------------------|-------------|
| - | Body | | | Started Serving Served on the | | the Body (in years) Member? (put | Member? (put | Program |
| | , | | | on the Body | Body | | Senate or House) Areas Cross | Areas Cross |
| | | | | | | | | Reference |
| | N/A (Cabinet Agency of | | | | | | | |
| SC DOI (R200) | the Governor) | N/A | N/A | N/A | N/A | N/A | N/A | N/A |

INSTRUCTIONS. Provide information about the agency's Major Program Areas as those are defined in the Appropriations Act. When competing columns 6 - K, the agency can cepy and pasto the information the agency submitted in the Program Areas as those are defined in the Appropriations Act. When competing columns 6 - K, the agency can cepy and pasto the information the agency submitted in the Program Areas as those are defined in the Appropriations.

the following at least 80% of the total budget and include the % of total budget. The remainder of the programs should be "listed ONLY" in the box labeled "Femainder of Programs", with those program expenditures detailed in the box labeled "Remainder of Expenditures." If the agency has the programs are contained to the 2012-13 Accountability Report, Section II, number 11.

For the "Associated policy and the 2012-13 Accountability Report, Section III, number 11 and an are program and the 2012-13 Accountability Report, Section III and a section of the programs to characteristic policy and the 2012-13 Accountability Report, Section III and a section of the programs to characteristic policy and the 2012-13 Accountability Report, Section III and a section of the programs to characteristic policy and the 2012-13 Accountability Report, Section III and a section of the programs to characteristic policy and the 2012-13 Accountability Report, Section III and an approximate the section of the program and the accountability of the section of the program and provises after an are programs and provises after an are programs and provises after an analysis of the section of

Nage.
-Koy Performance Measures Cross Returences Column links major programs to the chartegraphs in the Koy Performance Measures Cross Returences Column links major programs to the chartegraphs in the Koy Performance Measures. Section of the Restructuring Report.
-Legal Standards Cross Reterences Column links major programs to the attatives, regulations and provises they satisfy which are listed in the Laws Section of the Restructuring Report.

| | | | | FY 2012-13 | FY 2012-13 Expenditures | | | 17.2013-14 | FY 2013-14 Expenditures | | | |
|--|---|--|------------|------------|-------------------------|-----------------|----------|------------|-------------------------|-----------|--|---|
| Agency Submitting Report | Program/Title | Purpose | General | Other | Federal | TOTAL | General | Other | Federal | TOTAL | Key Performance Measures Cross Reference (Ref to FY14 Accountability Report) | Legal Standards Cross References |
| SANCE OF CO. | L Atministration (8100.000000.000) | Administration: Office of General Courted, Information Resource Managonine((RM), Executive Services | 37% | £ | V /V | 15% | *10 | *:11 | PG A | 477 | 1.32-1.34, 1.52, 1.62-1.63, 2.1.1- 2.13, 2.2.1, 2.23-2.52, 2.3, 2.3, 3.3, 3.3, 3.3, 3.3, 3.3, 3. | 88 85 85 |
| (mode) indicate | 8. Program and Services Salvency (4000.050000.000) | Schency: Francial Estiministics, Market Conduct Examinations, Francial Analyzis, Scenifices, Scraffice Custodian and Historical Databasos | 35 | 2 | NiA | 10,5 | š | * | MA | 8.7 | 13.1; 14.1-14.3; 16.1; 3.1.1-3.1.3 | §38-13-20 (D) |
| C DOI (Room | E. Program and Services Licensing (4000, 100000,000) | Licensing: Individual Licensing, Companios, Insurent-Hol Chemising, Education, Special Sordios Division, Third Parry Administration Leonson, Ubitation Roview and Service Contract Providers | *** | ž. | ¥nz. | ¢. | ž. | ŝ | NA | ¢ | 1.5.2; 3.2.1; 3.3.4; 4.3.1; 4.4.2 | §38-43-80, §38-97-80 |
| SC DOI (R200) | II. Program and Services C Teadien (4000. 1501000.000) | Pronjum Tax Collection | *c | <u>*</u> | N.A | <u> </u> | ří. | <u>.</u> | iua | £ | WA | §38.45 |
| incedi lod va | II. Program and Services D Consumer Sycal Compit (4000,200000,000) | Gonsumor Assistance | 303 303 | \$22 | N/A | \$ | *.01 | £ | NVA. | 474 | 1.11-1.12; 1.5.1-1.54; 2.24; 2.26; 2.3.3; 2.5.1-2.54; 3.22; 3.3.2; 3.3.4; 3.4.4-3.4.5; 4.4.2 | 859 |
| (100 cm) (100 cm) | 9 Pingram and Services Policy Forms & Rales (4000.250000.000) | Policy Forms and Bases, Bennes Financial Condition and Residual Market | \$30.5 | st. | N:A | **8 | ** | ę | IIIA | ć | 1111-112; 15.1; 153-154; 22.6; 3,2; 3,3.2; 3,4.4.3.4.5 | §38-73 |
| over 100 ce | It Program and Services | Huminana Loss Milopaikon | ** | | N.N. | 21% | క | 32% | ≤ | \$55. | 132;21.1-3.13;22.1-22.2;2.3.4; 233;25.1-2.5.4;46.3-4.6.4 | 2007-2008 Bill 3820. Omnibus Coastal Proparty Insuance Reform Ast of 2007 (SECTION 11, Antolo 8, Chapter 75, Title 38 of the 1975 Codel; \$38-75- |
| | E. Prugiam and Stervices Uninsured Motorists (4000,550000.000) | Alocation to trausance Companies to Reduce Uninsused Motolst Premiums to SC Policy Holders | ć | *** | Pa4 | 9 | É | X. | N/A | % | N/A | \$56-10-510; \$56-10-550; \$56-10-552; \$38-77-151; \$38-77-154; \$38-77- 155. |
| (000 to 000 to 0 | It Program and Services H. Captires (4000-40000.000) | CASINOS & ARTS NRT SVC's | É | 175 | Vn. | 1 22 | *60 | ž. | N/A | ** | 1.3.1; 1.4.1-1.4.3; 1.6.1; 3.1.1-3.1.3 | §38-13-20 (D) |
| | III. Employee Benedita Employee Contributions (0500,050000,000) | Employar Fringo Boredas | 20% | ž. | PEA | <u>\$</u> | 21.5 | g | IVA | 31 | N.A. | NA |
| SC DOI (RZ00) | | | | | | | Ministry | - | | | THE TAXABLE PROPERTY OF THE PR | |

| ainder of Programs: List any programs not included above and show the remainder of expenditures by source of funds. | 1000 Land and Buildings | 1000 Toll Operations |
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INSTRUCTIONS: Provide information about the agency's Major Program Areas as those are defined in the Appropriations Act. When completing columns B - K, the agency can copy and paste the information the agency submitted in the Program Template of the FY 2013-14 Accountability Report, just make sure of the following:

List comprise, programs that comprise at least 80% of the total budget and include the % of total budget. The remainder of the programs should be "listed ONLY" in the box labeled "Remainder of Programs", with those program expenditures detailed in the box labeled "Remainder of Expenditures." If the agency has been changed to "Rey Performance Measures Cross References column should link major program to characterization in the Program and proposes becined in the PY 24.14 Accountability paper, the program and provised and program
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| Fiscal Year 2013-14 | Agency Name: | SC Department of Insurance | ent of In | surance | | | | | | | | |
|-----------------------|--|--|---------------|---------------------------------|---------------|---------|-------------------------|--------------|---------------|------|-------------|--|
| Accountability Report | Agency Code: | R20 | Se | Section: | 078 | | | | | | | |
| | Program/Title | Purpose | 2012-13 Ge | 2012-13 Expenditures General | | Federal | <i>FY 2013</i> TOTAL | E 8 | Other Federal | je. | TOTAL | Associated Objective(s) |
| | I. Administration | | \$ | 1,392,582 \$ | 786,370 \$ | \$. | 2,178,952 \$ | 1,391,169 \$ | 1,195,722 \$ | . \$ | 2,586,891 | |
| | Administration (0100.000000.000) | Administration: Office of General Counsel, Information Resource Management(IRM), Executive Services | w | 1,392,582 \$ | 786,370 | w | 2,178,952 \$ | 1,391,169 \$ | 1,195,722 | v | 2,586,891 | 132-134; 152; 162-163; 211- 213; 221; 223-22; 231-23; 241-243; 251-25; 331-23; 4 341-343; 451-416; 421-42; 431-43; 461- 462; 465-467; 471-77, 4 |
| | II. Program and Services | | \$ | 1,546,590 \$ | 9,042,592 \$ | \$ - | \$ 281,882 \$ | 1,552,503 \$ | 9,194,746 \$ | \$ - | 10,747,250 | |
| | A. Solvency (4000,050000,000) | Solvency: Financial Examination, Market Conduct Examinations, Financial Analysis, Securities, Securities Custodian and Historical Databases | ₩. | 167,788 \$ | 1,192,205 | v. | 1,359,993 \$ | 168,288 \$ | 958,282 | w | 1,126,570 1 | 1,126,570 1.3.1; 1.4.1-1.4.3; 1.6.1; 3.1.1-3.1.3 |
| | B. Licensing (4000.100000.000) | Licensing: Individual Licensing, Companies, insurent-IMO Licensing, Education, Special Services Division, Third Party Administration Licenses, Utilization Review and Service Contract Providers | <. | 67,528 \$ | 483,597 | ν. | 551,125 \$ | 67,824 \$ | 566,915 | vs | 634,739 1 | 634,739 1.5.2; 3.2.1; 3.3.4; 4.3.1; 4.4.2 |
| | C. Taxation (4000.150000.000) | Premium Tax Collection | s | 113,482 \$ | 56,144 | ss | 169,626 \$ | 115,834 \$ | 125,435 | s | 241,269 | |
| | D. Consumer Svcs/Complt (4000.200000.000) | Consumer Assistance | | | 170,383 | . • | \$ 35,275 \$ | 366,649 \$ | 180,916 | w | 547,564 2 | 1.1.1-1.1.2; 1.5.1-1.5.4; 2.2.4; 2.2.6; 547,564 2.3.3; 2.5.1-2.5.4; 3.2.2; 3.3.2; 3.3.4; 3.4.4.2 |
| | E. Policy Forms & Rates (4000.250000.000) | Policy Forms and Rates: Review Financial Condition and Residual | 4/5 | \$32,900 \$ | 366,050 | vs. | \$ 056,951,1 | \$ 606'888 | 427,696 | v | 1,261,605 3 | 1.1.1-1.1.2; 1.5.1; 1.5.3-1.5.4; 2.2.6; 3.2.2; 3.3.2; 3.4.4-3.4.5 |
| | F. Loss Mitigation (4000.300000.000) | | | 45 | 3,008,808 | 45 | 3,008,808 | v | 3,700,110 | • | 3,700,110 1 | 1.3.2; 2.1.1-2.1.3; 2.2.1-2.2.2; 2.2.4; 2.3.3; 2.5.1-2.5.4; 4.6.3-4.6.4 |
| | G. Uninsured Motorists (4000,350000,000) | Allocation to Insurance Companies to Reduce Uninsured Motorist Premiums to SC Policy Holders | | v | 1,998,934 | • | 1,998,934 | ₩. | 1,994,928 | w | 1,994,928 | |
| | H. Captives (4000.400000.000) | Captives & ARTS MKT SVC's | | \$ | 1,766,471 | ss | 1,766,471 | Ş | 1,240,465 | \$ | 1,240,465 1 | 1,240,465 1.3.1; 1.4.1-1.4.3; 1.6.1; 3.1.1-3.1.3 |
| | III. Employee Benefits | | s | \$ 101,857 | 698,194 \$ | \$ - | 1,451,296 \$ | 772,853 \$ | \$ £62,728 | \$. | 1,600,146 | |
| | C. Employer Contributions | Employer Fringe Benefits | * | 753,101 \$ | 698,194 | s | 1,451,296 \$ | 772,853 \$ | 827,293 | s | 1,600,146 | |
| | (Appropriate (Appr | | | | | \$ | • 75.7 | | | \$ | • | |
| | 7.7 | | | \$ 647 774 \$ 10 577 156 \$ | 10 527 156 \$ | * . | 14 219 430 \$ | 3.716.525 \$ | 11.217.762 \$ | 5 - | 14.934.287 | |

| Agency | Item # | Statute/Regulation/ State or | State or | Summary of Statutory Requirement and/or Authority Granted |
|-------------------|--------|------------------------------|----------|--|
| Submitting Report | | Provisos | Federal | |
| SCDOI | 1 | 1-1-110 | State | Establishes the South Carolina Department of Insurance as a part of the Executive Department |
| SCDOI | ςı | 1-23-10 et seq | State | Sets forth requirements for administrative agencies, rules, regulations and orders. |
| SCDOI | 3 | 1.30.10 | State | Names the agencies that are part of the executive branch of government |
| SCDOI | 4 | 1.30.55 | State | Transferred all rights and duties to the SCDOI as a part of the 1995 restructuring of state government |
| SCDOI | 5 | 8.3.10 | State | The oath of office must be taken before the person can assume the duties of the office |
| SCDOI | 9 | 8.3.30 | State | Provides the requirements for the bond for all public officials |
| SCDOI | 7 | 8-13-10 et seq | State | Sets forth the ethical requirements for public officers and employees; it defines the appropriate conduct for public employees that requiate certain industries. |
| SCDOI | ω | 8-17-10 et seq | | Sets forth the grievance procedures that must be followed by agencies for public employees; it defines |
| 1000 | c | 30-1-10 | Chato | Establishes the South Carolina incurance and South Character with resonability of enforcing the insurance |
| 5000 |) | | Olaic | laws of the state |
| SCDOI | 9 | 38-1-20 | State | Insurance Definitions for Title 38 |
| SCDOI | 11 | 38-2-10 | State | Establishes certain admnistrative penalties for violations of the insurance laws |
| SCDOI | 12 | 38-3-40 | State | Establishes the Department of Insurance and the position of Director of Insurance |
| SCDOI | 13 | 38-3-40 | State | Sets compensation parameters for the Director of Insurance |
| SCDOI | 14 | 38-3-60 | State | Sets the general authority for the Director of Insurance; Directors and designees must follow the general |
| | | | | policies and broad objectives established by the General Assembly for the operation of the insurance |
| | | | | industry |
| SCDOI | 15 | 38-3-80 | State | Provides for the Department seal |
| scpoi | 16 | 38-3-100 | State | Director of Insurance has no grievance rights; shall devote all time and energy to duties of his office and |
| IOUS | 47 | 38.3.110 | State | Sets for the duties of the Director of Insurance |
| SCDOI | 18 | 38-3-120 | State | Director must take an oath and secure a bond |
| SCDOI | 19 | 38-3-130 | State | Director may hire or appoint actuaries, examiners, clerks and other employees for the proper execution of |
| | | | | the work of the Department. |
| SCDOI | 20 | 38-3-140 | State | Violations are deemed to have been committed at the Office of the Director in Columbia |
| SCDOI | 21 | 38-3-150 | State | Provides general information about who may conduct investigations or hearings |
| SCDOI | 22 | 38-3-160 | State | Director, agents or assistants shall administer all required oaths |
| SCDOI | 23 | 38-3-170 | State | Provides the requirements for hearing notices |

| Agency | Item # | Statute/Regulation/ State | State or | Summary of Statutory Requirement and/or Authority Granted |
|-------------------|--------|---------------------------|----------|---|
| Submitting Report | | Provisos | Federal | |
| SCDOI | 24 | 38-3-180 | State | The Director or his assistants or agents appointed to conduct examinations may summon and compel the attendance or witnesses as a part of any insurance examination or investigation and to hold witnesses failing or refusing to answer in contempt. Director and agents may administer oaths and false testimony is considered perjury. |
| SCDOI | 25 | 38-3-190 | State | SCDOI may pay witnesses mileage |
| SCDOI | 26 | 38-3-200 | State | Orders must be written and signed by the director or his designee to be effective |
| SCDOI | 27 | 38-3-210 | State | Orders or decisions are subject to judicial review in accordance with the procedures of the Administrative Law Division |
| SCDOI | 78 | 38-3-220 | State | Documents executed by the director shall have upon them the state seal and copies of them shall have the same force and effect as the originals. |
| SCDOI | 53 | 38-3-230 | State | Any license issued with the Department seal is evidence that the licensee has the authority to do business in this state |
| SCDOI | 90 | 38-5-10 et seq | State | |
| | | | | Sets forth the requirements for insurers to do business in the State of South Carolina including but not limited to appointment of the director as the attorney for service of process; requirements for issuance of a license including the qualifications of management; grounds for disciplinary action against insurers for violation of the insurance laws including fines, suspensions and revocations of the certificate of authority. |
| SCDOI | 91 | 38-7-10 et seq | State | Sets forth the fees and taxes to be paid by licensees for the transaction of insurance business in this state and how those fees are to be distributed; it sets forth the premium tax companies are required to pay by line of insurance and the requirements for annual and quarterly premium tax returns; establishes penalties for the filing of fraudulent returns, keeping records or paying taxes when due; establishes requirements for retaliatory taxes, penalties and fees as well; insurers may pay taxes under protest; SC may bring an action for collection of taxes within 10 years; all taxes and fees must be deposited in the general fund unless otherwise noted. Licensees that fail to pay taxes with intent evade are guilty of a misdemeanor. Such violations are subject to fines, penalties and interes and possibly imprisonmentt. The director has the authority to waive penalties, but must make a record of the reasons for waiver. Insurers may be eligible for certain tax credits under Title 12, if applicable. |

| Agency Submitting Report | Item # | Statute/Regulation/ State or Provisos Federal | 1 | Summary of Statutory Requirement and/or Authority Granted |
|-----------------------------|--------|---|-------|---|
| SCDOI | 35 | 38-9-10 et seq | State | Sets foth capital and surplus requirements of stock and mutual insurers by line of insurance; director shall notify insurers of capital and surplus requirements; director has the discretion to increase capital and surplus above the statutory minimums based on business plans and line of coverage; the director may take regulatory action against insurers that have impaired capital and surplus or fail to meet the minimum requirements; director may hold deposits of insurers that transact business in other states; and set forth the requirements for securities for claims, voluntary deposits, RBC and reserves. The director may retain experts necessary to evaluate the financial condition of a company and those costs are to be borne by the insurer. Certain financial reports are given confidential treatment. The director and designees are given qualified immunitiy for actions related to RBC. |
| SCDOI | 33 | 38-10-10 et seq | State | Sets for the requirements for licensure of traditional protected cell companies not held by a captive insurance company; prescribes what protected cells are authorized to do and the attribution of assets and liabilities. Director may take regulatory action against a cell company that violates the provisions of the Code including fines, suspension, revocation, rehabilitation, liquidation or conservation. |
| SCDOI | 34 | 38-12-10 et seq | State | Sets forth the requirements for investments and the standards and requirements for the board of directors; establishes certain restrictions for investments by line of insurance and company type. Director has the discretion to review and approve investments. |
| SCDOI | 38 | 38-13-10 et seq | State | Gives the director or designees the authority to conduct examinations of insurers and sets for the procedure that should be followed for the audit and the reporting of findings. Director and designees are provided qualified immunity. Cost of examinations are borne by insurers. Director also has the authority to investigate complaints filed by citizens. The Director has the authority to impose penalties for violations of the insurance laws. The director or his designee has the authority to require financial reporting on a quarterly and annual basis. The Director can request various other reports including special reports. Director may impose penalties for insurers' failure to provide reports or other requested information. Director shall examine the insurance reserve fund every three years and the unemployment compensation fund every five years. |
| SCDOI | 36 | 38-14-10 et seq | State | Sets requirements for the licensure and transaction of business by Special Purpose Reinsurance Vehicle insurers. Director has the authority to take regulatory action against licensees for violations of the insurance laws. |

| Agency | Item # | Statute/Regulation/ State | State or | Summary of Statutory Requirement and/or Authority Granted |
|-------------------|--------|---------------------------|----------|--|
| Submitting Report | | Provisos | Federal | |
| SCDOI | 37 | 38-15-10 et seq | State | Sets forth the for licensure and transaction of business by surety Insurers. The Director or designee may take regulatory action against licensee for violations of the insurance laws. Director may require reciprocals to provide security deposits as required of other insurers doing business in SC in accordance with the requirements of Chapter 9 |
| SCDOI | 38 | 38-17-10 et seq | State | Sets forth the requirements for licensure and transaction of business by reciprocal Insurers. The Director or designee may take regulatory action against licensee for violations of the insurance laws. |
| scDol | 33 | 38-19-10 et seq | State | Sets forth the requirements for licensure and transaction of business by mutual Insurers. Also establishes requirements for proxies, meetings, membership and liability of members. Establishes the standards for liquidation, conversion or merger of a mutual insurer and rights of the members. The Director or designee may take regulatory action against licensee for violations of the insurance laws and is also given the authority to approve transations related to the mutual's conduct of business in the state including proxies, mergers, acquisitions and other reorganizations of the mutual insurer. |
| SCDOI | 40 | 38-21-10 et seq | State | Sets for the standards for the director or his designee to approve a merger, acquisition or other acquisition of control. Defines the tuthority of insurers to organize or acquire subsidiaries as well as the requirements and conditions for such acquisitions. Also sets for the standards for various filings including registration statements, Form A, disclaimers of control and Forms A through E filings. The Director has the authority to approve filings, acquisitions, seize securities, and seek injunction or criminal prosecution for violation of the chapter in addition to other regulatory action or penalties. |
| SCDOI | 14 | 38-23-50 et seq | State | The director has the power to make and promulgate regulations necessary for the execution of the functions vested in him by Sections 38-23-20 through 38-23-90 including, but without limitation, regulations pertaining to and governing the solicitation of proxies, including financial reporting in connection therewith, with respect to the capital stock or other equity securities of any domestic stock insurer; he may, for these purposes, classify domestic insurers, securities, and other persons or matters within his jurisdiction. No provision of Sections 38-23-40 to 38-23-60 imposing any liability applies to any act done or omitted in good faith in conforming with any regulation of the department, notwithstanding that the regulation may, after the act or omission, be amended, rescinded, or determined by judicial or other authority to be invalid for any reason. |
| SCDOI | 42 | 38-25-10 et seq | State | This chapter defines the unauthorized Transaction of Business and remedies and penalties for such violations. It also establishes certain exemptions for certain insurers. It sets forth the actions an unauthorized insurer may pursue such as motions or other legal actions. It also provides a procedure for the enforcement of foreign decrees. |

| Agency | Item # | Statute/Regulation/ State | State or | Summary of Statutory Requirement and/or Authority Granted |
|-------------------|--------|---------------------------|----------|---|
| Submitting Report | | Provisos | rederai | |
| scDol | 43 | 38-26-10 et seq | State | This chapter gives the director or his designee the authority to place insurers under Administrative Supervison. It sets for the requirements to take such action and provides limited liabilit for the director and his designees |
| SCDOI | 44 | 38-27-10 et seq | State | This chapter gives the director the authority to place insurers into rehabilitation and/or liquidation. These are judicial proceedings. The director is authorized to appoint special deputies and to hire the experts necessary to effectively admnister the rehabilitation with the court's approval. |
| SCDOI | 45 | 38-29-10 et seq | State | Sets forth the requrements for the administration and functions of Life, Accident, Health Guaranty Association. The Association must submit plan of operation to the Department for approval. |
| SCDOI | 46 | 38-31-10 et seq | State | Sets for the requirements for the creation, administration and functions of Property and Casualty Guaranty Association. Department reviews and approves amendments and modifications to the plan of operation. |
| SCDOI | 47 | 38-33-10 et seq | State | Sets for the requirements for licensure and regulation of health maintenance Organizations transacting business in South Carolina. The Director has the authority to license, examine, monitors its operations and to impose or take regulatory action based upon an impaired financial condition or violation of the insurance laws of the state. |
| SCDOI | 48 | 38-35-10 et seg | State | Provides for the formation and conduct of mutual benevolent aid associations and their regulation. |
| SCDOI | 49 | | State | Any incorporated society, order, or supreme lodge, without capital stock, whether incorporated or not, conducted solely for the benefit of its members and their beneficiaries and not for profit, operated on a lodge system with ritualistic form of work, having a representative form of government, and which provides benefits in accordance with this chapter, is a fraternal benefit society. |
| SCDOI | 20 | 38-39-10 et seq | State | Sets forth the Licensing requirements, administration and regulaton of insurance Premium Service Companies. Dictor has the authority to take regulatory action for violations of the insurance laws. |
| SCDOI | 51 | 38-41-10 et seq | State | Sets forth the licensing requirements, administration and regulation of Multiple Employer Self-Insured Health Plans. Director has the authority to approve licensure, the plan of operation, conduct of business and to impose regulatory penalties for violations of the insurance laws. |
| scDol | 52 | 38-43-10 et seq | State | Set forth the licensing requirements, administration and regulation of Insurance Producers and Agencies. Director has the authority to approve licensure, conduct of business and to impose penalties for violations of the insurance laws including the suspension or revocation of the license. |
| SCDOI | 53 | 38-44-10 et seq | State | Set forth the licensing requirements, administration and regulation of Insurance managing general agents. Director has the authority to approve licensure, conduct of business and to impose penalties for violations of the insurance laws including the suspension or revocation of the license. |

| Agency | Item # | Statute/Regulation/ State | State or | Summary of Statutory Requirement and/or Authority Granted |
|-------------------|----------|------------------------------------|----------------|--|
| Submitting Report | | Provisos | Federal | |
| SCDOI | 54 | 38-45-10 et seq | State | Set forth the licensing requirements, administration and regulation of Insurance brokers. Director has the authority to approve licensure, conduct of business and to impose penalties for violations of the insurance laws including the suspension or revocation of the license. Licensing requirements, administration and regulation of Brokers and Surplus Lines. Director may enter into agreements to participate in a clearinghouse subject to General Assembly approval for the distribution of broker premium taxes. |
| SCDOI | 55 56 | 38-46-10 et seq 38-47-10 et seq | State State | Sets forth Licensing requirements, administration and regulation of Reinsurance Intermediaries. Set forth the licensing requirements, administration and regulation of insurance adjusters. Director has the authority to approve licensure, conduct of business and to impose penalties for violations of the insurance laws including the suspension or revocation of the license. |
| SCDOI | 57 | 38-48-10 et seq | State | Set forth the licensing requirements, administration and regulation of insurance adjusters. Director has the authority to approve licensure, conduct of business and to impose penalties for violations of the insurance laws including the suspension or revocation of the license. |
| SCDOI | 28 | 38-49-10 et seq | State | Set forth the licensing requirements, administration and regulation of motor vehicle physical damage appraisers. Director has the authority to approve licensure, conduct of business and to impose penalties for violations of the insurance laws including the suspension or revocation of the license |
| SCDOI | 29 | 38-51-10 et seq | State | Set forth the licensing requirements, administration and regulation of third party administrators. Director has the authority to approve licensure, conduct of business and to impose penalties for violations of the insurance laws including the suspension or revocation of the license. |
| SCDOI | 09 | 38-53-10 et seq | State | Set forth the licensing requirements, administration and regulation of bail bondsmen. Director has the authority to approve licensure, conduct of business and to impose penalties for violations of the insurance laws including the suspension or revocation of the license. The Department must suspend bondsmen who make attorney referrals. |
| SCDOI | 61 | 38-55-10 et seq | State | Sets forth guidelines for conducting insurance business and the authority of the director to revoke the license of insurers who engage in unfair discrimination |
| SCDOI | 29 | 38-57-10 et seq | state | Sets forth the requirements for insurer trade practices; director has the authority to issue cease and desist orders and to otherwise take regulatory action. |
| SCDOI | 63 | 38-59-10 et seq | State | Sets forth the requirements for insurer claims practices; defines bad faith and prompt pay guidelines and requirements. |

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| Agency Submitting Report | # 169 | Statute/hegulation/ State Provisos Feder | State of Federal | Summary of Statutory Requirement and/of Authority Granted |
| SCDOI | 94 | 38-61-10 et seq | State | Sets forth the requirements for approval of insurance contracts or forms. All forms must be approved by the director or his designee unless exempted from prior approval. The Director may disapprove or withdraw approval of forms subject to the procedure outlined in the chapter. |
| SCDOI | 65 | 38-63-10 et sea | State | Sets forth the requirements for Individual Life Insurance, forms, regulation, premiums, etc. |
| SCDOI | 99 | 38-65-10 et seq | State | Sets forth the requirements for Groupl Life Insurance, forms, regulation, premiums, etc. |
| SCDOI | 29 | | State | Sets guidelines for the regulation of variable annuities |
| SCDOI | 89 | | State | Sets for the requirements and guidelines for regulation of individual annuities. |
| SCDOI | 69 | 38-70-10 et seg | State | Sets for the licensing requirements, administration and regulation of Utilizaiton Reviews and Private Review |
| | | | | Agents. Director has authority to conduct periodic reviews of operations and to take regulatory action for violations of the insurance laws. |
| SCDOI | 70 | 38-71-10 et seq | State | Provides for the regulation of types of coverages, policies for specific ailments, continuation of care, etc. for |
| | | | | Accident and Health insurance. The Director must also approve IROs to conduct external review of health |
| | | | | insurance claims. |
| SCDOI | 71 | 38-72-10 et seq | State | Sets forth the requirements, regulation of and approval of Long Term Care products. |
| SCDOI | 72 | 38-73-10 et seq | State | Sets forth the requirements for property, casualty, inland marine, and surety rates and rate-making |
| | | • | | Organizations, regulation of, examinations of, etc. Director must conduct reviews of independent rating |
| | | | | organizations; sets hearing procedure for certain rates; may declare certain lines of insurance competitive |
| | | | | or not; establshes a consumer information system for rate information; etc. |
| SCDOI | 73 | 38-74-10 et seq | State | Provides for the establishment, eligibility for and administration of Health Insurance Pool which is the state's |
| | | | | high risk pool for individual who are unable to obtain coverage in the voluntary market. The Director reviews the plan of operation and must approve assessments |
| COCS | 74 | 38-75-10 et sen | State | Sets for the requirements for regulation of Property. Casualty and Title Insurance policies and coverages. |
|))) | | | | Provides for the establishment and operation of the Wind Pool; the director has the authority to expand the |
| | | | | area covered by the wind pool; establishes a loss mitigation grant program within the DOI; the Director |
| | | | | must report within 30 days any need for expansion of the wind pool terriorty and conduct certain property |
| | | | | studies. |
| SCDOI | 75 | 38-77-10 et seq | State | |
| ** *** | | | | Governs the requlation of automobile Insurance, arbitration, assignemnet of risks, etc. The Director or his |
| | | | | designee have the authority to ensure that insurers and agents comply with the requirements of this |
| | | | | chapter and South Carolina law. Director also has the authority to dispurse uninsured motorist funds. |

| Agency | Item # | Statute/Regulation/ State | State or | Summary of Statutory Requirement and/or Authority Granted |
|-------------------|--------|---------------------------|----------|--|
| Submitting Report | | Provisos | Federal | |
| SCDOI | 76 | 38-78-10 et seq | State | This chapter governs the Licensing requirements, administration and regulation of Service Contracts and service contract providers. |
| SCDOI | 14 | 38-79-10 et seq | State | Sets forth the requirements governing medical malpractice judgments, settlements, etc.; establishes the residual market mechanisms for medical malpractice insurance i.e., JUA and PCF |
| SCDOI | 78 | 38-81-10 et seq | State | Reporting requirments and Legal Professional Liabilitly Insurance Joint Underwriting Association. This Association is inactive |
| SCDOI | 79 | 38-83-10 et seq | State | Organizaition, coverage and regulation of Joint Underwriting Association for Writing of Professional Liability Insurance. This JUA is inactive. |
| SCDOI | 80 | 38-85-10 et seq | State | Sets forth requirements for insurers participaton in consolidation and mortgage insurance. |
| SCDOI | 81 | 38-87-10 et seq | State | Sets forth the requirements for licensing, administration and regulation/taxation of Risk Retantion Groups and Purchasing Groups. |
| SCDOI | 82 | 38-89-10 et seq | State | |
| | | | | Creation, administration and regulation of Day Care Joint Underwriting Association. Association is inactive |
| SCDOI | 83 | | State | Licensing requirments, administration and regulation of Captive Insurance Companies. |
| SCDOI | 84 | 38-93-10 et seq` | State | Sets forth the requirements for the regulation genetic information. Director can penalize members for violating the provision of the chapter. |
| SCDOI | 85 | 38-95-10 et seg | State | Establishment, regulation and administration of Interstate Insurance Product Regulation Compact. |
| | 98 | | State | Licensing requirements, administration and regulation of Portable Electronics insurance. Director can impose penalties for violations of the law |
| SCDOI | 87 | 69-1 | State | Adjustment of Claims Under Unusual Circumstances |
| SCDOI | 88 | | State | Definitions |
| SCDOI | 89 | | State | Life, Accident and Health Insurance - Reserve Tabulations |
| SCDOI | 06 | 69-5 | State | Policy Approvals |
| SCDOI | 91 | 69-5.1 | State | Minimum Standards for the Readability of Commonly Pruchased Insurance Policies |
| | 92 | | State | Brokers Licenses |
| | 83 | | State | Minimum Reserve Standards for Individual and Group Accident and Health Insurance Contracts |
| SCDOI | 94 | 8-69 | State | Reserves for Mortgage Guaranty Insurance |
| SCDOI | 95 | 6-69 | State | Proxies, Consents and Authorizations of Domestic Insurers |
| SCDOI | 96 | 69-10 | State | Premium Service Companies |
| | 26 | - | State | Regulation of Credit Insurance |
| SCDOI | 86 | 69-12 | State | Variable Contracts |

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of Transportation. The agency will see that a statute should be listed again on a separate line for each year there was an amendment to it. Please delete the example information before submitting this chart in final form. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that are authority granted in the particular Law listed. Included below is an example, with a partial list of Laws which apply to the Department of Juvenile Justice and Department INSTRUCTIONS: List all state and federal statutes, regulations and provisos that apply to the agency ("Laws") and a summary of the statutory requirement and/or applicable.

| Agency | Item # | Statute/Regulation/ | State or | Summary of Statutory Requirement and/or Authority Granted |
|-------------------|--------|---------------------|----------|--|
| Submitting Report | | Provisos | Fede | |
| SCDOI | 66 | 69-12.1 | State | Replacement of Life Insurance and Annuities |
| SCDOI | 100 | 69-13-,3 | State | Uniform Class and Territory Plan - Motorcyles |
| SCDOI | 101 | 69-14 | State | Insurance Holding Company Systems |
| SCDOI | 102 | 69-15 | State | South Carolina Deposits Required of Insurers |
| SCDOI | 103 | 69-18 | State | Title Insurance |
| SCDOI | 104 | 69-20 | State | Campus Life Insurance |
| SCDOI | 105 | 69-22 | State | Health Maintenance Organizations |
| SCDOI | 106 | 69-23 | State | Adjuster, Public Adjuster, Appraiser, Broker, Bondsmen, Runner, Producer and Agency Licenses |
| SCDOI | 107 | 69-24 | State | Workmen's Compensation - Dividends to Policyholders |
| SCDOI | 108 | 69-25 | State | Prohibition Against Decreases in Income Benefits from Group Disability Policies due to Increases in Social |
| | | | | Security Benefits |
| SCDOI | 109 | 69-27 | State | Guaranty Act - Applicability |
| SCDOI | 110 | 69-29 | State | Suitability in Annuity Transactions |
| SCDOI | 111 | 69-30 | State | Life Insurance Disclosure Regulation |
| SCDOI | 112 | 69-31 | State | Practice and Procedure for Hearings before the Chief Insurance Commissioner under the State |
| | | | | Administratgive Procedures Act, Act No. 176 of 1977 |
| SCDOI | 113 | 69-32 | State | Unfair Discrimination on the Basis of Blindness or Partial Blindness |
| SCDOI | 114 | 69-33 | State | Dates for Payments of License Fees/Appointment Fees for Adjusters, Agencies, Bail Bondsmen/Runners, |
| | | | | Brokers, Motor Vehicle Physical Damage Appraisers, Premium Service Companies, Producer |
| | | | | Appointments, Producers, Public Adjusters, Rental Car Companies, Service Contract Providers, Thired |
| | | : | | Party Administrators and Utilization Review Agents |
| SCDOI | 115 | 69-34 | State | Individual Accident and Health Insurance Minimum Standards |
| SCDOI | 116 | 69-34.1 | State | Accident and Health Insurance Solicitions |
| SCDOI | 117 | 69-34-;2 | State | Replacement of Accident and Health Isnurance |
| SCDOI | 118 | 98-39 | State | Procedure for Permitting Same Minimum Nonforfeiture Standards for Men and Women Under 1980 CSO |
| | | | | and CET Mortality Tables |
| SCDOI | 119 | 69-37 | State | Annuity Mortality Tables for Use in Determining Reserve Liabilities for Annuities |
| SCDOI | 120 | 69-38 | State | Regulation Permitting Smoker/Nonsmoker Mortality Tables for Use in Determining Minimum Reserve |
| | | | | Liabilities and Nonforfeiture Benefits |
| SCDOI | 121 | 66-69 | State | Annuity Disclosure Regulation |
| SCDOI | 122 | 69-40 | State | Life Insurance Policy Illustration Rules |

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| Agency | Item # | Statute/Hegulation/ State of | State or | Summary of Statutory Requirement and/of Authority Granted |
| Submitting Report | | Provisos | Federal | |
| SCDOI | 123 | 69-40.1 | State | Use of Senior-Specific Certifications and Professional Designations in the Sale of Life Insurance and Annulties |
| SCDOI | 124 | 69-41 | State | Prepaid Dental Service |
| SCDOI | 125 | 69-42 | State | Multiple Employer Self-Insured Plans |
| SCDOI | 126 | 69-43 | State | Group Health Insurnace Coordination of Benefits |
| SCDOI | 127 | 69-44 | State | Long Term Care Insurance |
| SCDOI | 128 | 69-45 | State | Data Reporting and Determination of Excess Profits |
| SCDOI | 129 | 69-46 | State | Medicare Supplement Insurance |
| SCDOI | 130 | 69-47 | State | Private Review Agents |
| SCDOI | 131 | 69-48 | State | Life and Health Reinsurance Agreements |
| SCDOI | 132 | 69-50 | State | Continuing Insurance Education |
| SCDOI | 133 | 69-52 | State | Actuarial Opinion and Memorandum Regulation |
| SCDOI | 134 | 69-53 | State | Credit for Reinsurance |
| SCDOI | 135 | 69-54 | State | Experience Modification for Staff Leasing Services Companies in the Workers Compensation Assigned |
| | | | | Risk Plan |
| SCDOI | 136 | 69-56 | State | Named Storm or Wind/Hail Deductible |
| SCDOI | 137 | 29-57 | State | Valuation of Life Insurance Policies |
| SCDOI | 138 | 69-57.1 | State | Recognition of the 2001 CSO Mortality Table for Use in Determining Minimum Reservice Liabilities and Nonforfeiture Benefits |
| SCDOI | 139 | 69-57.2 | State | Recognition of Preferred Mortality Tables for Use in Determining Minimum Reservice Liabilities |
| SCDOI | 140 | 69-57.3 | State | |
| | | | | Preneed Life Insurance Minimum Standards for Determing Heserve Liabilities and Nonforfeiture Values |
| SCDOI | 141 | 69-58 | State | Privacy of Consumer Financial and Health Information |
| SCDOI | 142 | 09-69 | State | Captive Insurance Companies |
| SCDOI | 143 | 69-61 | State | Service Contracts |
| SCDOI | 144 | 69-62 et seq | State | Closeout and Termination of the SCAAIP |
| SCDOI | 145 | 69-63 | State | South Carolina Reinsurance Facility Recoupment |
| SCDOI | 146 | 69-64 | State | Exempt Commercial Policies |
| SCDOI | 147 | 69-65 | State | Military Sales Practices |
| SCDOI | 148 | | State | Annual Audited Financial Reporting Regulation |
| SCDOI | 149 | 69-75 | State | Tax Credits for Fortification Measures |

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| Agency Submitting Report | Item # | Statute/Regulation/ Provisos | State or Federal | Summary of Statutory Requirement and/or Authority Granted |
|-----------------------------|--------|---------------------------------|---------------------|--|
| SCDOI | 150 | 92-69 | State | Safe Home Program Wind Inspectors and Contractors |
| scbol | 151 | McCarran-Ferguson Act | Federal | The McCarran-Ferguson Act of 1945 (15 U.S.C.A. § 1011 et seq.) gives states the authority to regulate the "business of insurance" without interference from federal regulation, unless federal law specifically provides otherwise. The act provides that the "business of insurance, and every person engaged therein, shall be subject to the laws of the several States which relate to the regulation or taxation of such business." Congress passed the McCarran-Ferguson Act primarily in response to the Supreme Court case of United States v. South-Eastern Underwriters Ass'n, 322 U.S. 533, 64 S. Ct. 1162, 88 L. Ed. 1440 (1944). |
| | | | | of Congress shall invalidate any state law unless the federal law specifically relates to insurance. The act thus mandates that a federal law that does not specifically regulate the business of insurance will not preempt a state law enacted for that purpose. A state law has the purpose of regulating the insurance industry if it has the "end, intention or aim of adjusting, managing, or controlling the business of insurance" (U.S. Dept. of Treasury v. Fabe, 508 U.S. 491, 113 S. Ct. 2202, 124 L. Ed. 2d 449 [1993]). |
| SCDOI | 152 | Privacy Act of 1974 | Federal | The Privacy Act of 1974 is a code of fair information practicies whichmandates how Government agencies maintain records about individuals. The Privacy Act requires that Government agencies: collect only information that is relevant, accurate, complete, and necessary to carry out an agency function; maintain no secret records on individuals. The Privacy Act only applies to Government records that contain information on individuals, are maintained by a Government agency or its contractors in an approved system of records, and are retrieved by a personal identifier, such as a person's name, Social Security Number, medical record number or other unique identifier. |

authority granted in the particular Law listed. Included below is an example, with a partial list of Laws which apply to the Department of Juvenile Justice and Department of Transportation. The agency will see that a statute should be listed again on a separate line for each year there was an amendment to it. Please delete the example information before submitting this chart in final form. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that are INSTRUCTIONS: List all state and federal statutes, regulations and provisos that apply to the agency ("Laws") and a summary of the statutory requirement and/or applicable.

| Agency Submitting Report | Item # | Item # Statute/Regulation/ State or Provisos Federal | State or Federal | Summary of Statutory Requirement and/or Authority Granted |
|-----------------------------|--------|---|---------------------|--|
| SCDOI | 153 | Health Insurance Portability and Accountability Act (1996) | | The Health Insurance Portability and Accountability Act (HIPAA) of 1996 (P.L. 104-191) amends the Internal Revenue Code of 1986 and is designed to improve the portability and continuity of health insurance coverage in the group and individual health insurance markets; combat waste, fraud and abuse in health insurance and health care delivery; promote the use of medical savings accounts; improve access to longterm care services and coverage and simplify the administration of health insurance. It contains standards for the electronic health information transactions; requires providers and health plans to use the standards for the specified electronic transactions; requires privacy standards to be enacted; and specifies the situations where state law may be preempted and the penalties that may be imposed for violations. |
| SCDOI | 154 | Employee Retirement Income Security Act of 1974 | | ERISA outlines minimum federal standards for private employer-sponsored benefits such as requiring a plan administrator to provide a summary of plan benefits to employees, file annual reports, maintain procedures for claiming benefits and provide administrative and judicial remedies for beneficiaries. HIPAA was enacted to address concerns that insured persons have about losing their coverage if they change jobs or health plans. HIPAA established federal requirements to ensure the availability and renewability of coverage for certain employees and other persons under certain circumstances. |
| SCDOI | 155 | Gramm-Leach-Bliley | | The Gramm-Leach-Billey Act broke down the barriers in statutes between banking and insurance. It made it possible for banks to own insurance companies and insurance companies to own banks. It recognized insurance as a finanical product. It sets forth specific requirements for financial transactions. It also requires many companies to give consumers privacy notices that explain the institutions' information-sharing practices |
| SCDOI | 156 | Sarbannes-Oxley | | The Sarbanes-Oxley Act created new standards for corporate accountability as well as new penalties for acts of wrongdoing. It changes how corporate boards and executives must interact with each other and with corporate auditors. It removes the defense of "I wasn't aware of financial issues" from CEOs and CFOs, holding them accountable for the accuracy of financial statements. The Act specifies new financial reporting responsibilities, including adherance to new internal controls and procedures designed to ensure the validity of their financial records. |

| Agency Submitting Report | Item # | Statute/Regulation/ State Provisos Fedel | State or Federal | Summary of Statutory Requirement and/or Authority Granted |
|-----------------------------|--------|---|---------------------|--|
| SCDOI | 157 | Terrorism Risk in Insurance Act | | TRIA establishes a program authorizing the federal government to cover a substantial portion of losses caused by a terrorist attack. The Terrorism Risk Insurance Act of 2002, Pub. L. No. 107-297, 116 Stat. 2322 covers up to \$100 billion in total insured losses. The Act also creates certain requirements for insurers and is likely to affect upcoming insurance renewals and premium rates. |
| SCDOI | 158 | 18 USC 1033, 1034 | | Individuals convicted of a crime involving dishonesty, breach of trust or a violation of the Act cannot work or continue to work in the insurance industry without receiving the written consent of the chief insurance regulatory official authorized to regulate the insurer. A prohibited person who continues to work or works without the written consent of the insurance commissioner risk federal criminal penalties. There is no automatic waiver or grandfather provisions. |
| SCDOI | 159 | Pregnancy in Discrimination Act | Federal | The Pregnancy Discrimination Act12 requires businesses with 15 or more employees to cover expenses for pregnancy and medical conditions related to pregnancy on the same basis as coverage for other medical conditions. |
| SCDOI | 160 | Newborns' and Mothers' Health Protection Act of 1996 | | This statute requires that employer-sponsored health coverage that includes hospital stays in connection with childbirth must cover a minimum length of stay for mothers and newborns following delivery. For vaginal deliveries, the coverage provided cannot restrict hospital stays to less than 48 hours; for caesarean births, the coverage provided cannot restrict hospital stays to less than 96 hours. |
| SCDOI | 161 | Mental Health Parity Act of 1996 | | The Mental Health Parity Act of 1996 requires that mental health benefits included in employer-sponsored health coverage cannot have annual or lifetime dollar limits on mental health benefits that are lower than any such dollar limits for medical and surgical benefits. The law does not apply to (1) coverage sponsored by a small business with 50 or fewer employees and (2) coverage sponsored by larger businesses that experience an increase in total claims costs of at least 1 percent as a result of complying with the act. The health coverage may still contain other limits, such as those on the number of days or visits covered |
| SCDOI | 162 | Women's Health and Cancer Rights Act of 1998 | | The Women's Health and Cancer Rights Act of 1998 requires that employer-sponsored health coverage that provides coverage for mastectomies also cover related reconstructive surgery and other mastectomy-related benefits, such as coverage for prostheses and physical complications (including lymphedemas). |

Agency Section: 78

| Agency Submitting Report | Item # | Item # Statute/Regulation/ State Provisos Fede | State or Federal | e or Summary of Statutory Requirement and/or Authority Granted |
|-----------------------------|--------|--|---------------------|---|
| SCDOI | 163 | Affordable Care Act | | Provisions included in the ACA are intended to expand access to insurance, increase consumer protections, emphasizeprevention and wellness, improve quality and system performance, expand the health workforce, and curb rising health care costs. The ACA establishes standards for health insurance policies sold and the rates charged in all states. |

INSTRUCTIONS. List all reports, a law, the agency is required to submit to a legislative entity. Biside each include the following under the appropriate column: a) Hame of the report, b) Law (s) that require the appropriate column: a) Hame of the report, c) Law(s) that requires the appropriate columns are appropriate column; and the report, c) Law(s) that requires the appropriate columns are appropriated to complete the report of a capture of the report, c) Law (s) that requires the appropriate columns and the report of the repo

| | | | | | | | | | | _ | Complete | Panel of damage of the C | | | | | | |
|---|-----------|--|---|-------------------------|---|--|---|--|--|--|---|---|-------------------------------|-------|--|---|--|--|
| Agency Submitting Report Item # Report Name | Ken | # Report Name | Lugistative Entity Law Requiring Stated Intent Requesting Report | Law Roquiting Report | of Report | Year First Required to Complete Report | foar First Reporting Freq. Required to Complete | # of Days which to Complete Report | if of Days Month Report Month is of Staff with the President is Agency is Month Besender Complete Reserved to Submit Complete Report Agency to Submit Complete the Report Report Report Report Report Report Report Report | Month r of Staff Agency is Members Required Needed to to Submit Complete the Report Report | R of Staff Members T Needed to A Complete C C | Approx. Total Amount of A Irms to Complete Report | X, Sost to sy to Selve Gering | | Method in F which R Report S Template is Sent to Agency (i.e. | Method in Format in which Method in which Format which Report Template is Agency Submits which Report Template is Agency (Long Hopping) Report (Long Hopping) | Mathod in which Format in Agency Submits which Compbetud Agency Report (i.e. Submits email; mail; cifck Completed amali; mail; cifck Completed based form; etc.) [word.] | Format in which Agency Submits Completed Report (word, |
| | - | Restructuring Report House Legislative 11:30-10(G)(1) increased Efficiency | House Legislative | 1-30-10(G)(1) | *************************************** | 2015 | Arnually | 30 | ebrusny | March 4 | 4 | 45 Hrs 5 | 53,500 | TBD E | mol and W | Word and Excel | Email and | Word and |
| SC DOI (R200) | | | | | | _ | | | | | | | | 1 | (riama) | | tan stance of | |
| SC DOI (R200) | <u>01</u> | Accountability Report Executive Budget Office | Executive Bludgel Office | | Armual Budget Request | Unknown | Armually | 45 / | August | October 4 | ਲ | 30 Hrs | \$2,500 180 | | mail and Wardcopy | Email and Word and Excel Hardcopy | Email and Hardcopy | Word and Excel |
| SC DOLVERON | 8 | Other Funds Survey Executive Budget | Executive Budget | | Used in Connection with Arnual Budget Unknown | Unknown / | At least once every 5 | | October | November 1 | = | IO Hrs S | CBT 0088 | | Email E | Exael | Етай | Excel |

INSTRUCTORS: Identity the approxy a historial and its spirit and policies during the facility that it is facility to historial and its shared policies of the facility of the facility of the historial and its shared policies during whether the facility of
New Machina are not the result of auspicious activity or alleged miproper actions. Otton tenes regular audits are required by stabile regulation or an agency's standard operating procedure simply as a method of ensuring operations are staying on back.

| Aggiest Stabiliting Diseases of a month of the mass of the month of th | N/A |
|--|---|
| Avg. # of months needed to conduct audit | 1 2 Weeks |
| fongest audit | |
| # of months for shortest audit | |
| Total Number of Audits performed in last five fiscal yests | No internal audits, only annual AUP's (Agred Upon Procedures) from the State auditory, Orders |
| Do internal auditore routinely evaluate the agency's performance measurement avairant triprovement systems? YA | N/A |
| Do internal auditors conduct as agency wide fek assessment roulinely? Y/R | NA |
| Date individuals in whom Name and contact (Who makes indiremalisters contact the contact and internal auditors indiremal audito | N/A |
| Who makes docision of when an internal audit la conducted | N/A |
| Genoral subject matters audited | NIA |
| Name and contact information for head internal Auditor | N/A |
| individuals to whom internal auditors report | N/A |
| hato individuals attental responsible for totalis hitring internal segan auditors. | NA |
| Date Internal Audits Began | ¥. |
| Does agency have internal auditors? Y/N | No. |
| Agency Submitting Report | |

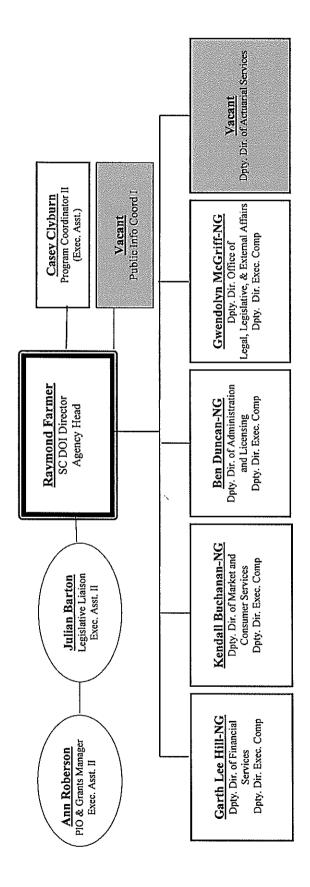
INSTRUCTIONS: List the name of all personnel at the agency who were consulted or performed work to obtain the information utilized when answering the questions in these reports, their title and their specific role in answering the question (i.e. searched the agency documents, asked for information because they are in charge of the department, etc.) Please delete the example information and instructions row before submitting this chart in final form. NOTE: Responses are not limited to the number of rows below that have borders around them, please list all that are applicable.

| Agency Submitting Name Report | Name | Phone | Email | Department/Division Title | | Question | Role in Answering Question |
|----------------------------------|---|----------------------------------|---------------------------------|----------------------------|------------------------------|----------|--|
| SC DOI (R200) | Raymond G. Farmer | 803-737-6126 <u>rfarmer@doi.</u> | sc.gov | Agency Director | Agency Head | Various | Reviewer & Owner (AII) |
| SC DOI (R200) | Benjamin I. | 803-737-6343 | 803-737-6343 bduncan@doi.sc.gov | Administration & Licensing | Deputy for Administration | Various | Compiler (All) |
| SC DOI (R200) | John T. Watson 803-737-6141 twatson@doi | 803-737-6141 | sc.gov | Accounting | Finance Director Various | Various | Compiler (All) |
| SC DOI (R200) | Gwen McGriff | 803-737-6153 gmcgriff@doi | .sc.gov | Administration | Legal Div. Director Various | Various | Compiler (Legal Stds Chart, Historical Perspective, Executive Summary's Historical Perspective & Key Performance Measurement Process) |

| Department of Insurance | | | | | | | |
|--|---------|----------|-------------------|--------------|-----------|-------------------|---|
| | Current | -1 Month | Monthly Change | Current | Prior YTD | 12-Mnth Change | Explanation for Category |
| Rate Turnaround Time PC | 10.6 | 25.6 | -58.8% | 17.5 | 20.8 | -16.0% | The rate furnaround times are the average days it takes a filing to be closed out in SERFF during a particular time period. The reported values are calculated using data exported from SERFF at the end of |
| Rate Turnaround Time LA&H | | | | | | - | each month. Separate values are given for Property and Castraity as well as Life, Accident, and Heath filings for the time periods listed. The year to date numbers are based on a calendar year. |
| | 16.4 | 22.7 | -27.9% | 19.2 | 31.9 | -39.8% | |
| Captive Business Plan Changes- Net Days (Department's | | | . " | | | | Reflects part of total turnaround time a captive's request to change their business plan is reviewed within DOI. This excludes time the request is suspended while DOI awaits additional information or documentation. This based on year todate. |
| processing time) | 2.12 | 1.71 | 23.98% | 1.89 | 1.71 | 10.53% | |
| Captive Business Plan Changes- | | | | | | - 0 | Total turnaround time from receipt of captive's request to change their business plan until the Department closes (approves or denies) the request. This is based on Year todate. |
| Total Days (receipt to closure) | 3.48 | 3.45 | 0.87% | 3.46 | 3.45 | 0.29% | |
| Producer Licensing Turnaround | | | | | | u) | Sum of hours to process a producer license divided by the number of processed licensed. This is based on |
| Time (Hours) | 6.02 | 6.92 | -13.01% | 6.49 | 8.85 | -26.67% | -26.67% year todate. |
| Complaint/Inquiry Turnaround | | | | | i | | Total turnaround time from receipt of complaint/inquiry until the Department closes the file. This is based on |
| Time (Days) | 7.83 | 8.35 | -6.23% | 8.08 | 7.71 | 4.66% | 4.66% Teal totate. |
| Captive Insurer Recruitment | 0 | 9 | -100% | - | 0 | 100% | This table shows the number of new captive licenses issued per month, per year, and then compares it to the prior period. It attempts to demonstrate growth over time. It is on a calendar year basis. |
| Legal Cases Closed | 20 | _ | | 32 | 53 | -39.62% | his area shows closed cases/previous month to present & pior year to date. |
| | | : | | | | <u> </u> | The licensed entitles/licensed/approved/registered are taken from the licensing system including mutual and stock P & C/mutual and stock life/HMO/county mutual/fraternity/title/RRG/eligible surplus |
| Insurance Entities | | | | | | <u>=</u> | lines/purchasing groups and are based on the calendar year. |
| Licensed/approved/registered | 2 | 8 | -100% | 5 | 11 | -55% | |
| Newly Licensed Individuals | | | | | | _ | The number of new licenses issued for the current month compared to the prior month showing the |
| | | | | | | <u>u</u> | percentage of change. As well as the number of licenses issued for the current year to date and prior |
| | 3,302 | 3,491 | -5.41% | 6,793 | 6,422 | <u>^ </u> %9 | year to date showing the percentage of change. |

South Carolina Department of Insurance

South Carolina Department of Insurance Executive Services



South Carolina Department of Insurance

Division of Administration

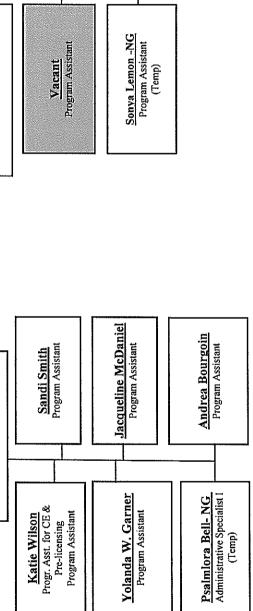
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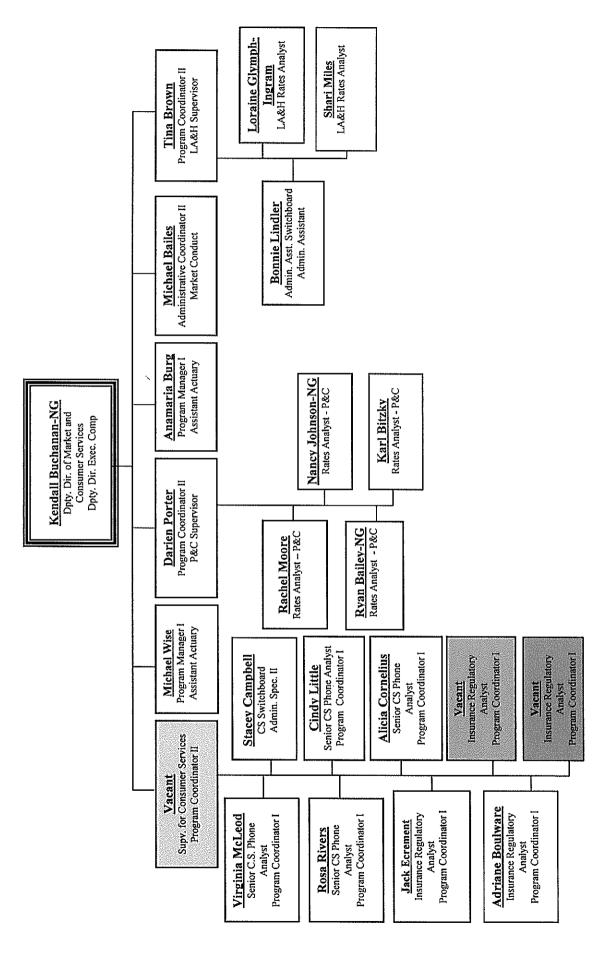
Division of Individual Licensing and Special Licensing (Page 2 of 2) South Carolina Department of Insurance Dpty. Dir. of
Administration/Grants Services
Dpty. Dir. Exec. Comp Ben Duncan-NG

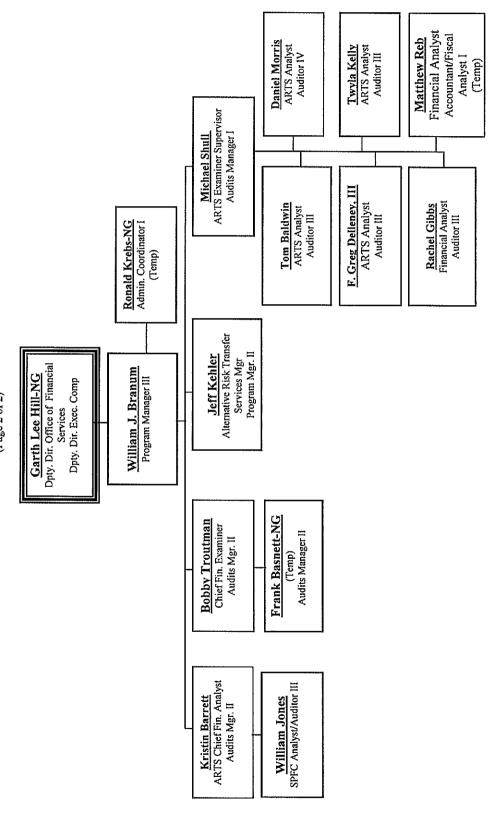
Willie Seawright Supv. Special Licensing Program Coordinator II

Christine Lanigan Supv. Individual Licensing Services Program Coordinator II

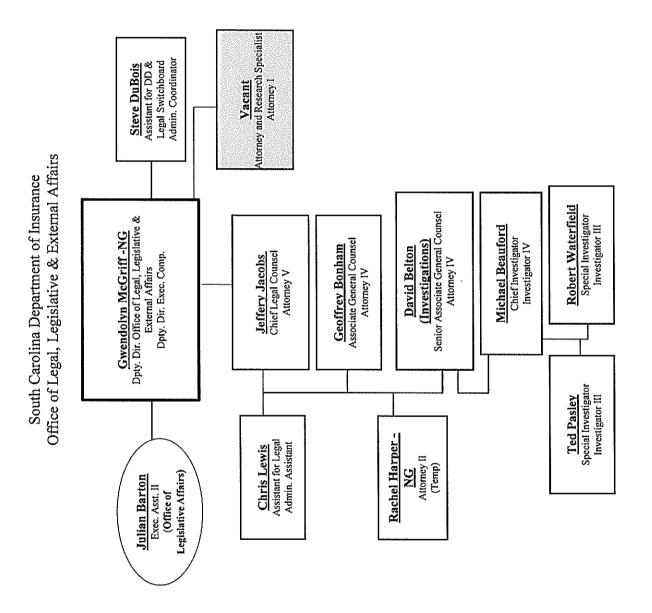


South Carolina Department of Insurance Division of Consumer Services and Market Regulations



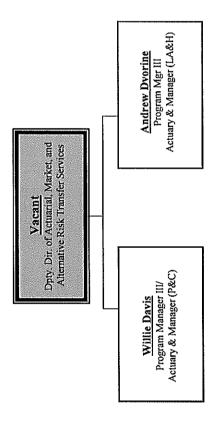


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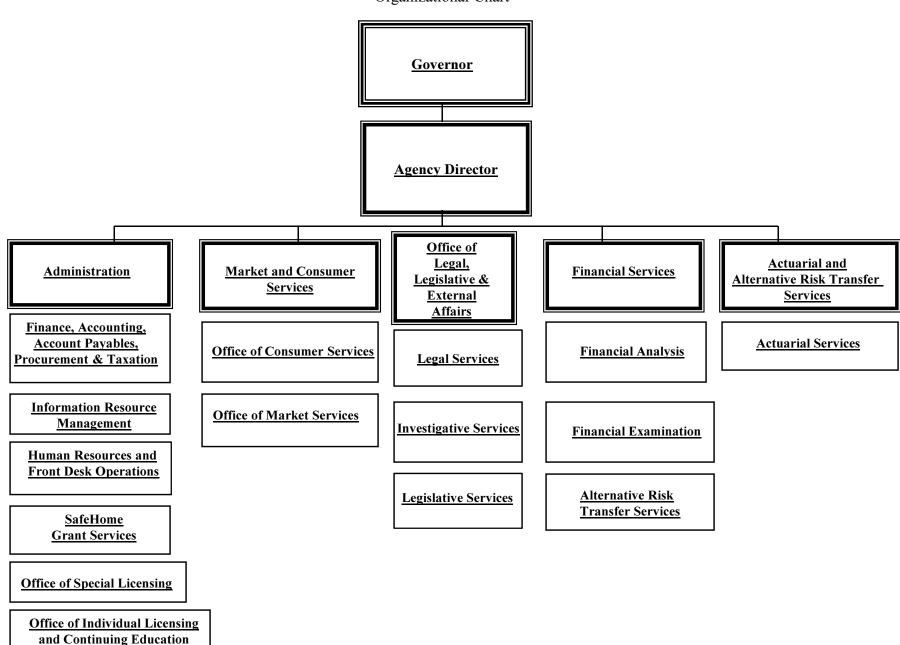


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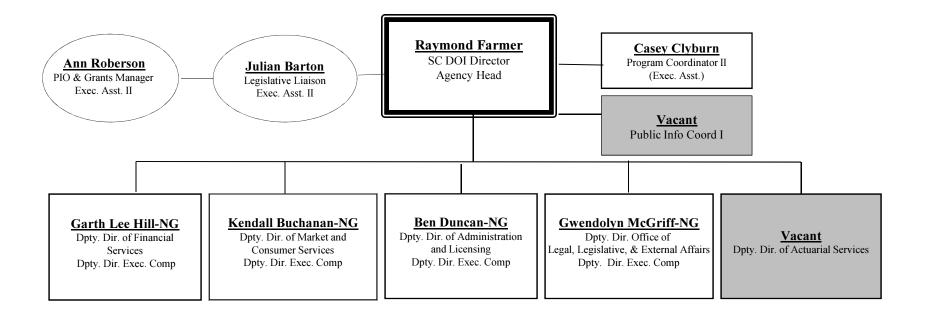
South Carolina Department of Insurance Division of Actuarial Services



South Carolina Department of Insurance Organizational Chart

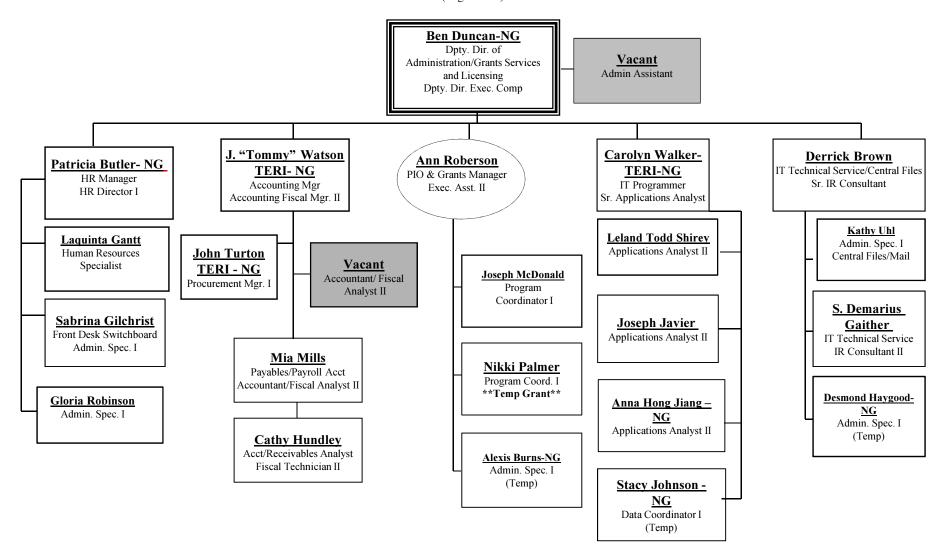


South Carolina Department of Insurance Executive Services

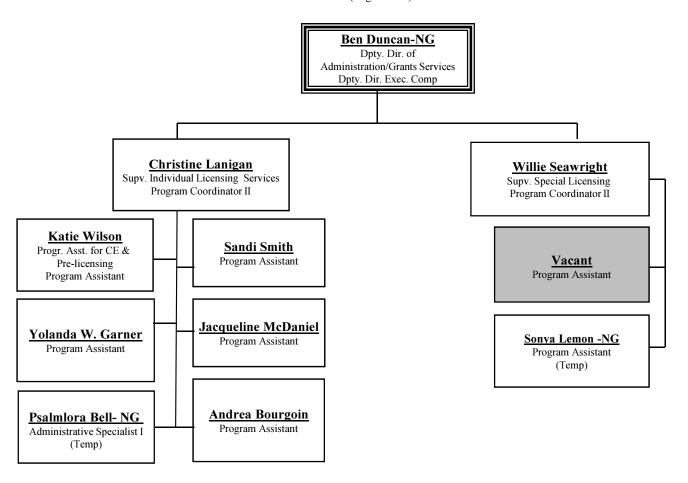


South Carolina Department of Insurance Division of Administration

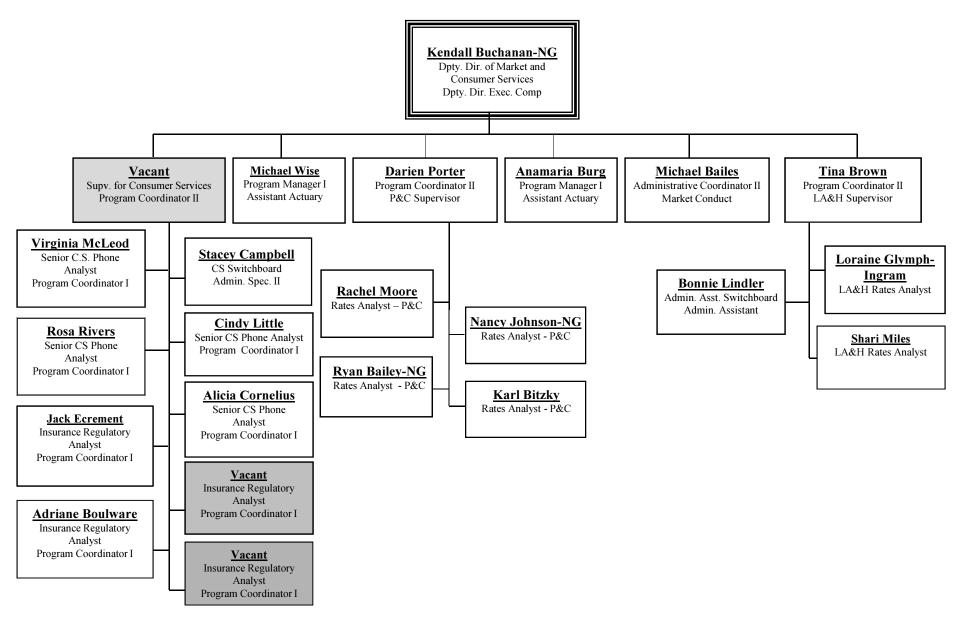
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South Carolina Department of Insurance Division of Individual Licensing and Special Licensing (Page 2 of 2)

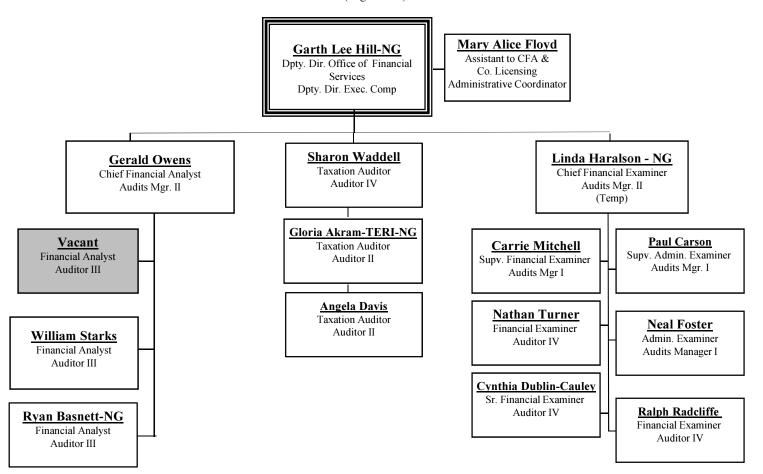


South Carolina Department of Insurance Division of Consumer Services and Market Regulations



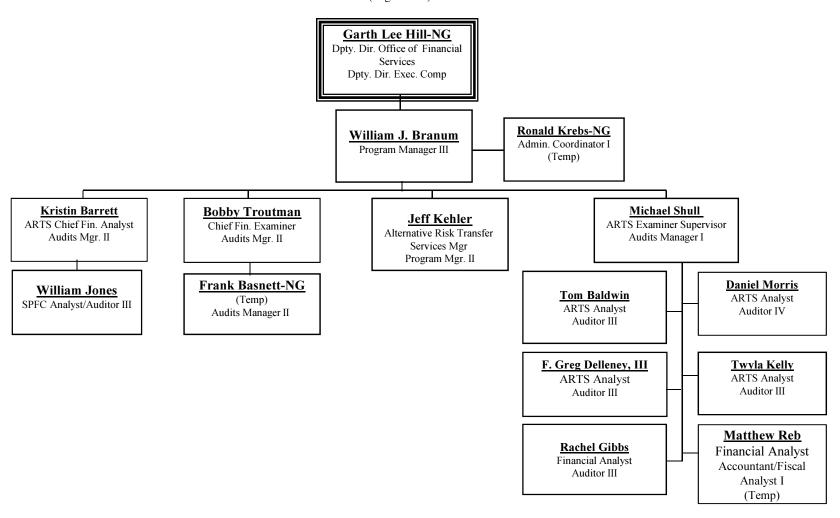
South Carolina Department of Insurance Division of Financial Services

(Page 1 of 2)

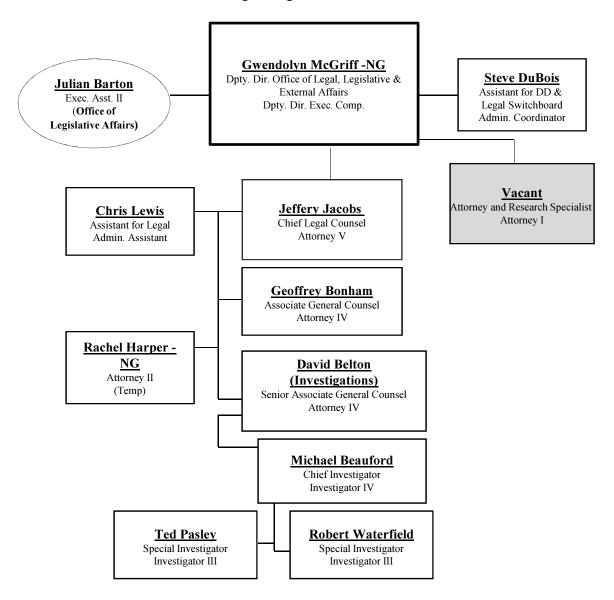


South Carolina Department of Insurance Division of Financial Services

(Page 2 of 2)



South Carolina Department of Insurance Office of Legal, Legislative & External Affairs



South Carolina Department of Insurance Division of Actuarial Services

